

August 17th, 2012

Endesa Colombia Results

AS OF JUNE 30, 2012



1. Who is Endesa Colombia?

2. 2Q 2012 Results

- Operational
- Financial

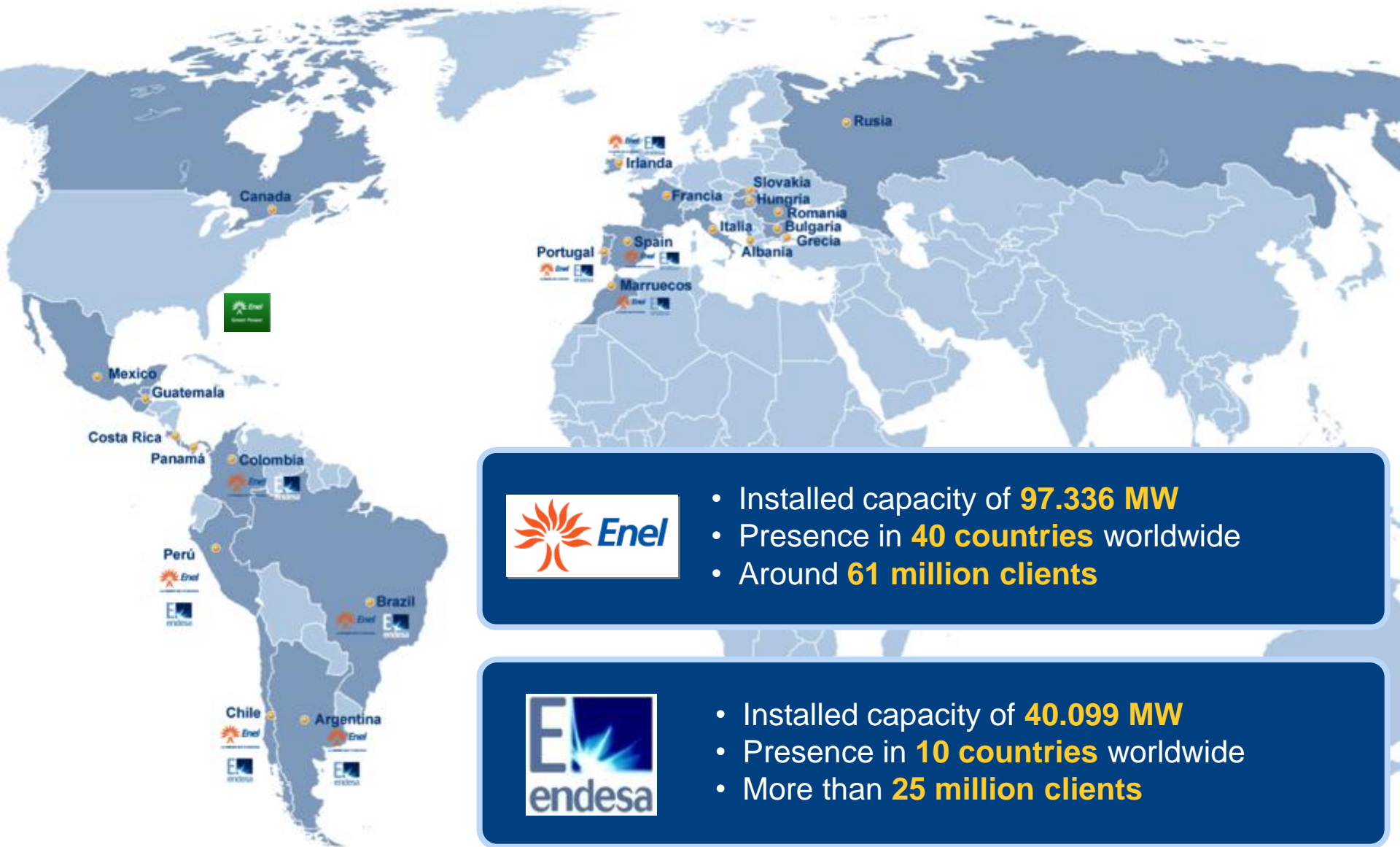
3. El Quimbo Project Update

4. Q&A



Enel and Endesa Worldwide

Large integrated player in electricity and gas



- Installed capacity of **97.336 MW**
- Presence in **40 countries** worldwide
- Around **61 million clients**



- Installed capacity of **40.099 MW**
- Presence in **10 countries** worldwide
- More than **25 million clients**

Endesa 2012-2016 Strategic Plan Update

Consolidate leadership position in Latin America

Organic growth opportunities

Cash optimization

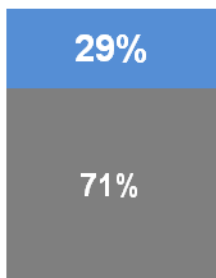
Structure optimization

Operational Excellence

- **Generation:** ~1.1 GW additional installed capacity (Bocamina II 370 MW, Quimbo 400 MW, Talara 183 MW, Casalaco 144 MW) and increasing pipeline
- **Distribution:** ~1.8 million new clients over the period
- **Cash optimization:** Selective “just in time” investments
- Optimize companies tariffs reviews
- Pursue new regulatory model in Argentina
- Capture opportunities to optimize current structure
- **Synergies and Zenith Plan,** Operational excellence

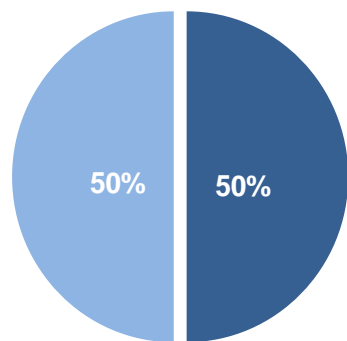
Capex Programme

~€10.7 Bn



2012-2016

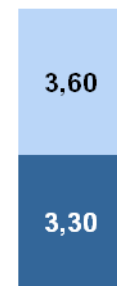
■ Maintenance ■ Growth



■ Spain & Portugal ■ Latam

EBITDA 2012-2016

~€ 7.0 Bn



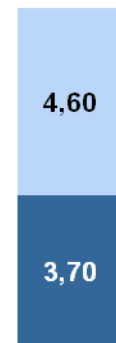
2012

~€ 7.4 Bn



2014

~€ 8.3 Bn



2016

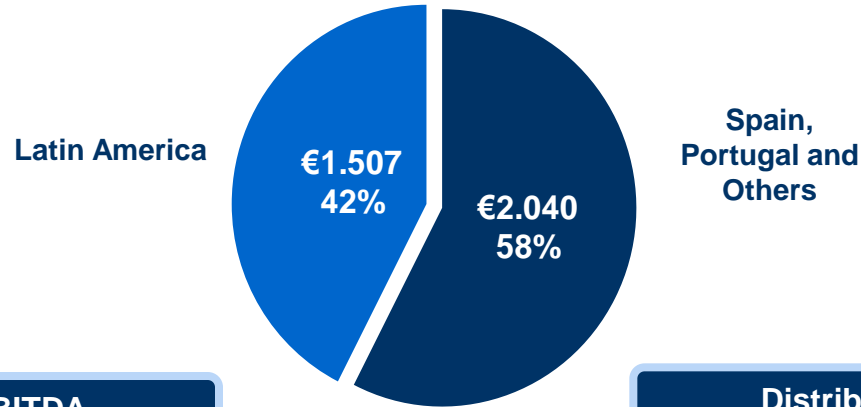
Consolidate current leadership position

Who is Endesa in Colombia?

Latam and Colombia: Relevant assets and increasing participation within the Endesa Group

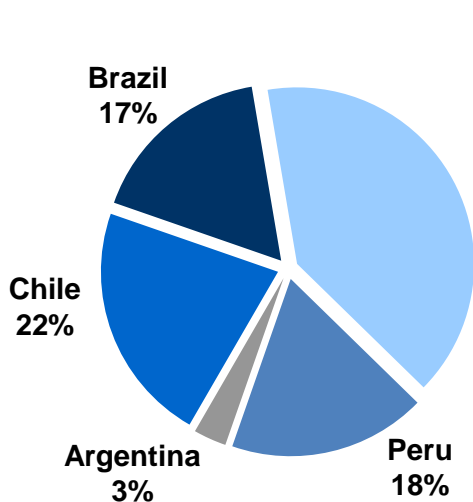


1H 2012 Endesa's EBITDA
€3,547 MM



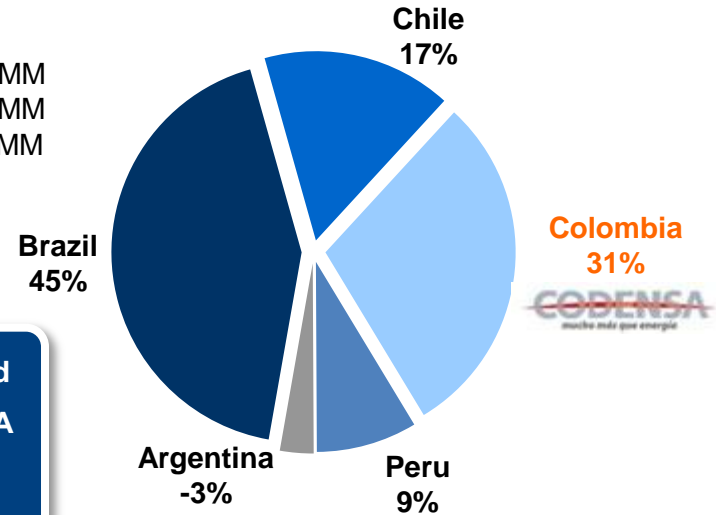
Generation- Latam EBITDA
€699 MM

Distribution- Latam EBITDA
€781 MM



EBITDA LATAM

| | |
|---------------------------|----------|
| Generation & Transmission | € 741 MM |
| Distribution | € 781 MM |
| Other | € -15 MM |



In 2Q 2012, Colombia generated **35%** of Endesa's Latam EBITDA and **15%** of the Endesa Group consolidated EBITDA

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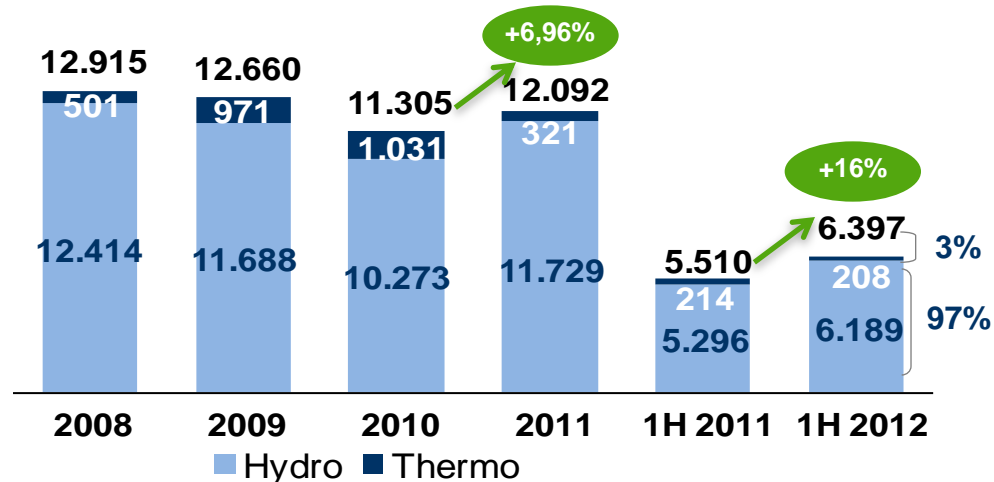
Availability:

2011: 89% (+4.6%)

1H 2012: 88% (+1.44% vs. 1H 2011 at 87%)

Reliability, efficiency and accomplishment of maintenance requirements

Emgesa Historical Generation (GWh)



Market share in installed capacity:

2011: 20%

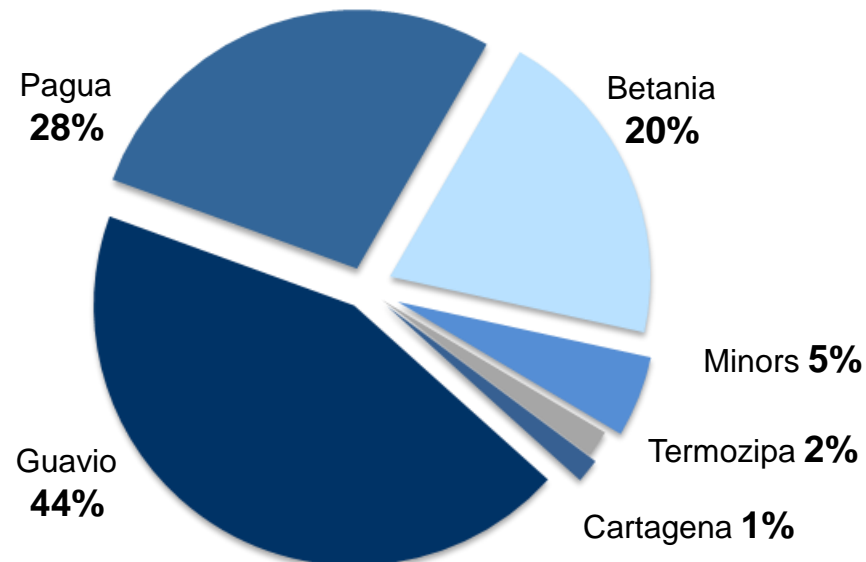
1H 2012: 20%

Market share in generation:

2011: 21%

1H 2012: 22%

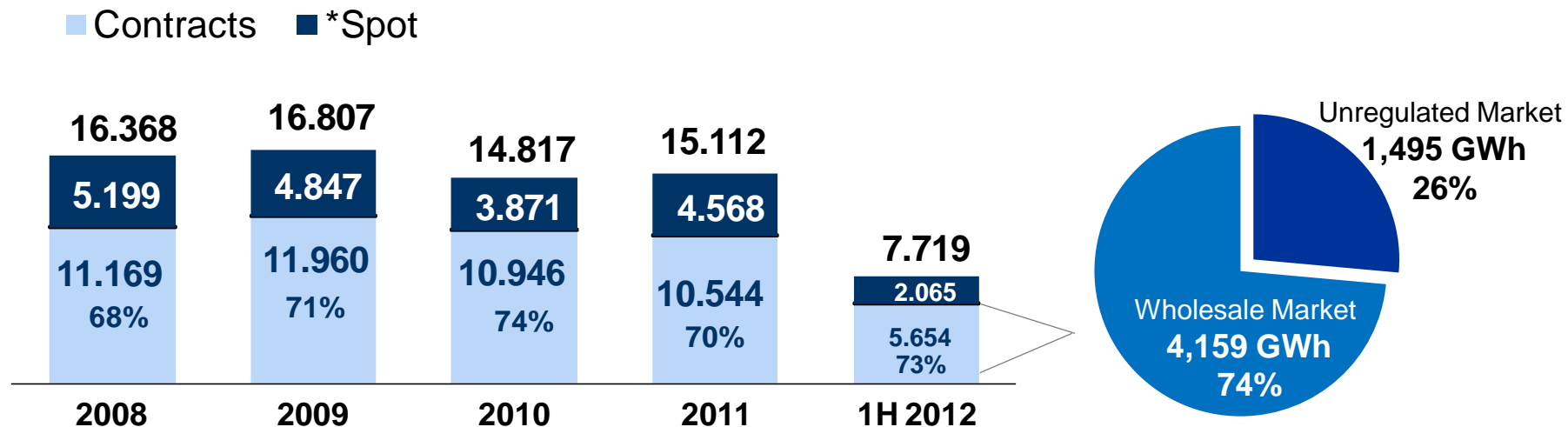
Generation Plants Participation 1H 2012



Optimal mix between contracts and spot sales to minimize margin volatility

Energy Sales By Type

(GWh)



*Sales in spot market include AGC

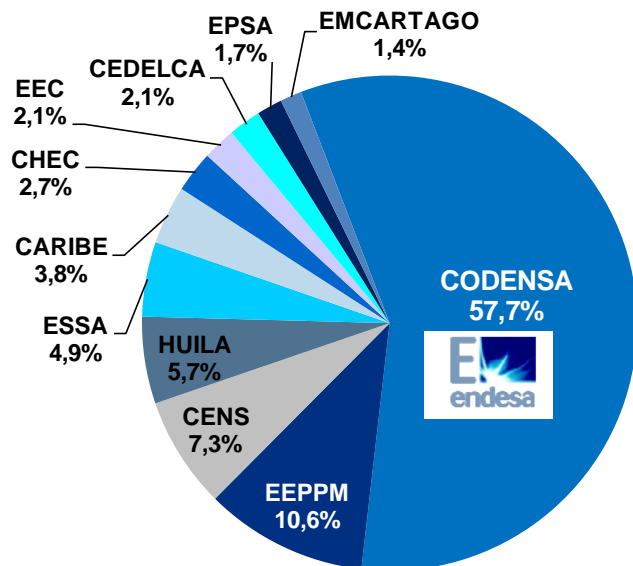
AGC: (Automatic Generation Control) means the secondary frequency regulation represented in fees paid to electricity generators by XM (Colombian Administrator of the Commercial Exchange System) acting on behalf of electricity generators in the Wholesale energy market, for implementing technology that moderates the frequency of electricity in order to guarantee the quality of electricity along the National Transmission System

Contract sales: ~73% of total sales

Commercial policy that contributes with revenue and cash flow stability under extreme hydrological scenarios

Main Wholesale Market Clients (2Q 2012)

(% of sales to wholesale market in terms of GWh)

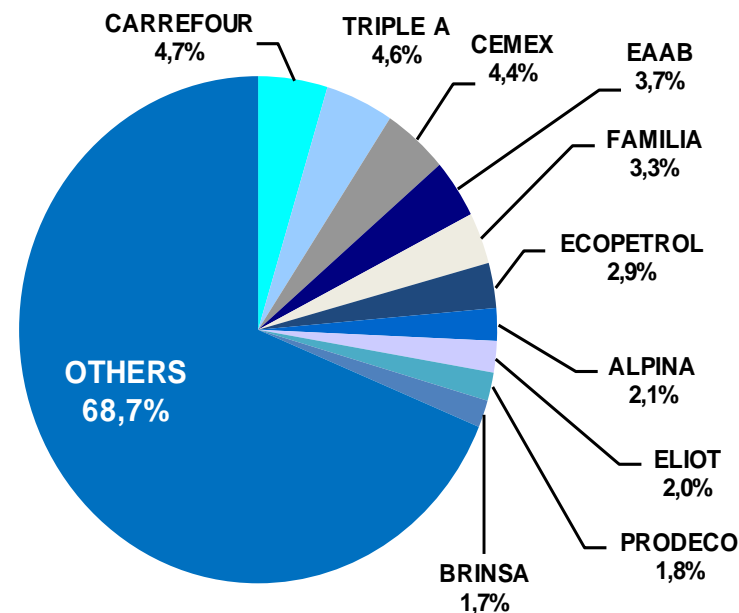


Total Wholesale Contract Sales: 4,159 GWh
74% of Total Contract Sales

• As of June 30, 2012

Main Unregulated Market Clients (2Q 2012)

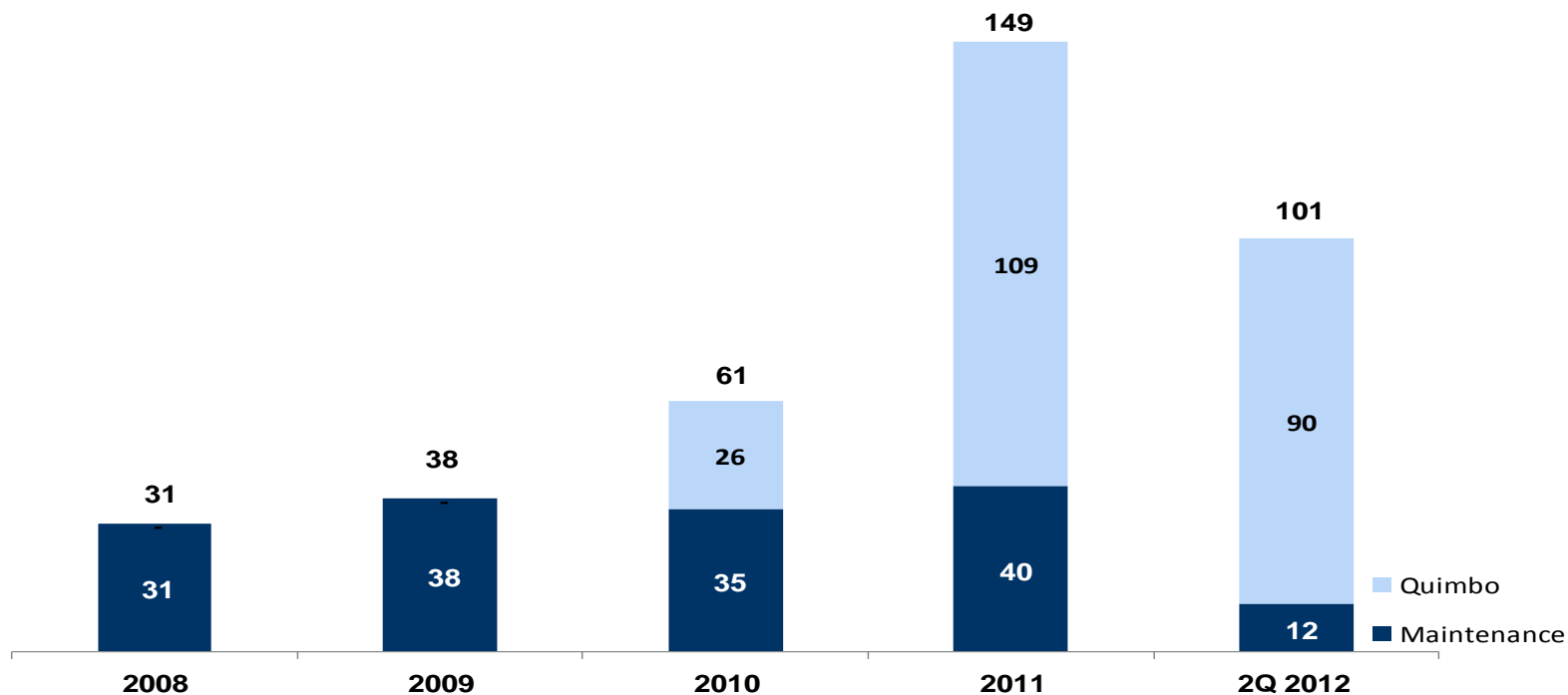
(% of sales to unregulated market in terms of GWh)



Total Unregulated Mkt.Sales: 1,495 GWh
26% of Total Contract Sales

Investments

(USD million)



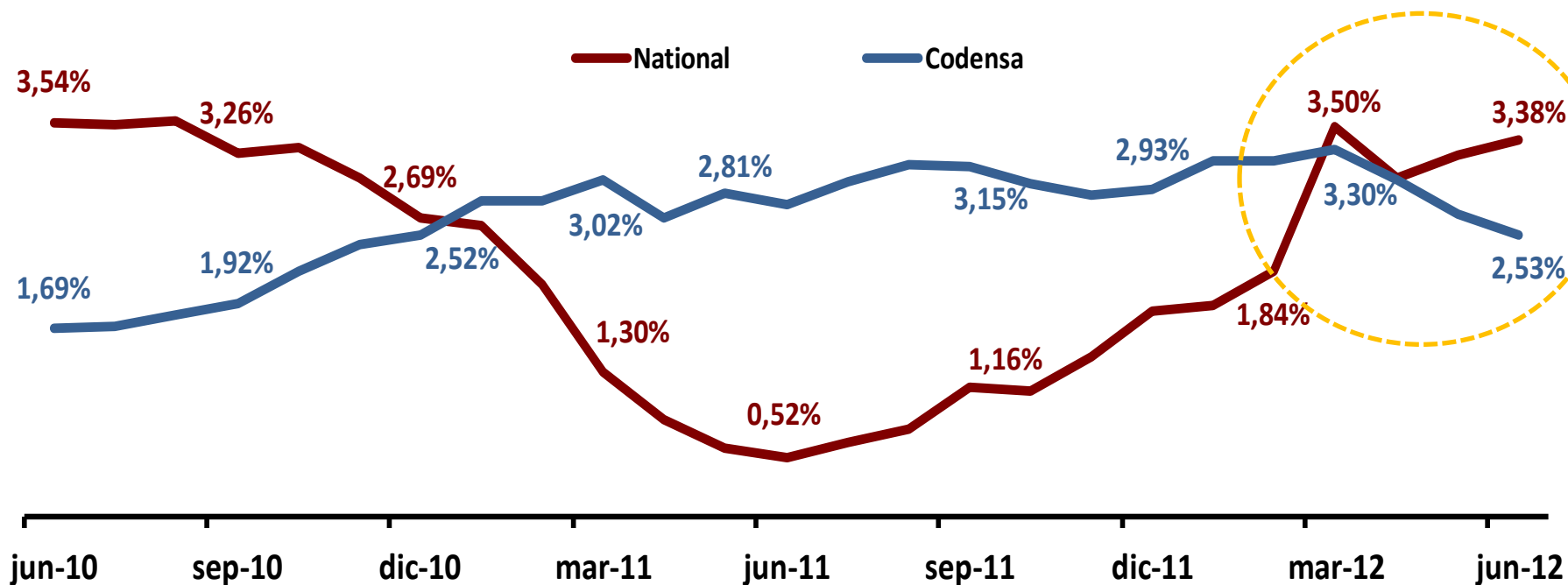
Investments mainly focused in **El Quimbo project** and the **preventive maintenance of hydro and thermo plants** to guarantee their availability and reliability.

Figures were converted into USD using the official COP/USD FX rate (TRM) applicable on the last day of the month.

Demand by Markets in Codensa's Area

Positive trend in demand growth due to economic recovery

National Demand vs. Codensa's Area Demand



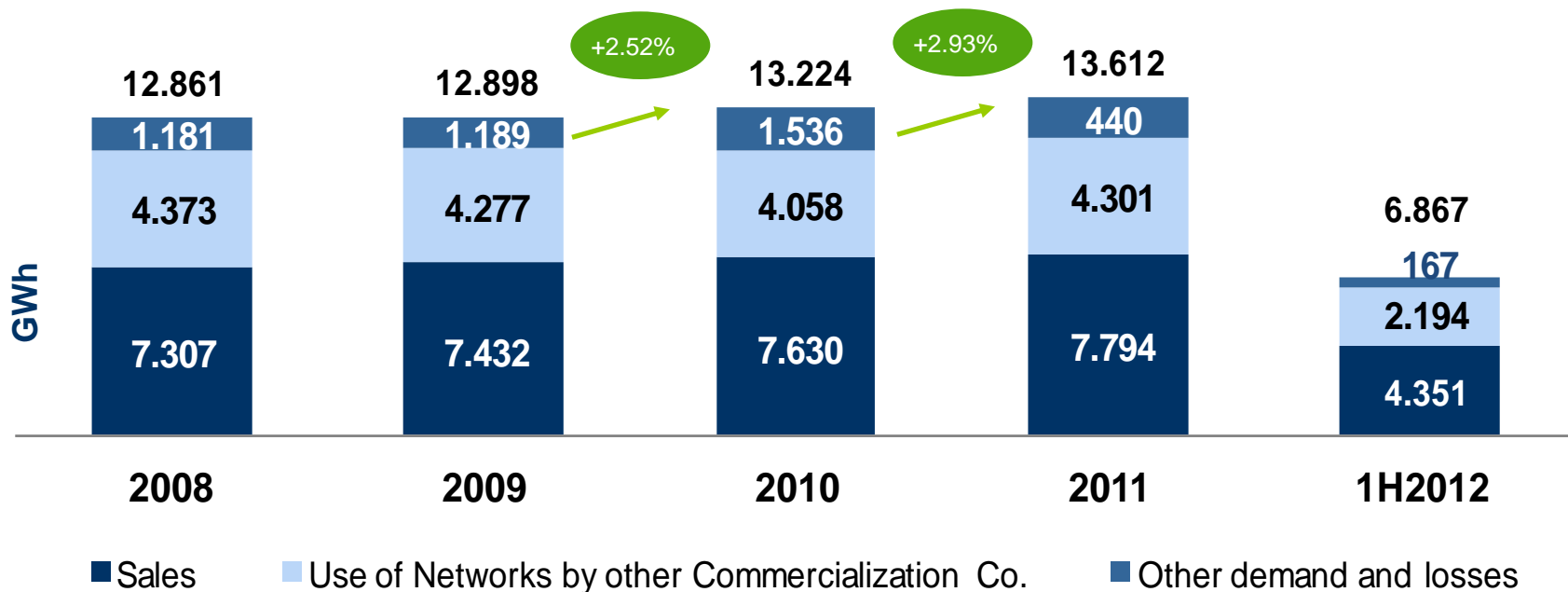
Increasing in **national demand** due the growth in the mining sector located out of Codensa's area. Despite this change in the demand trend, Codensa increased its energy sales as of June, 2012

Codensa's energy demand and total sales

Sustained growth in the energy transported through Codensa's networks

Electricity Demand in Codensa's Area

(GWh)

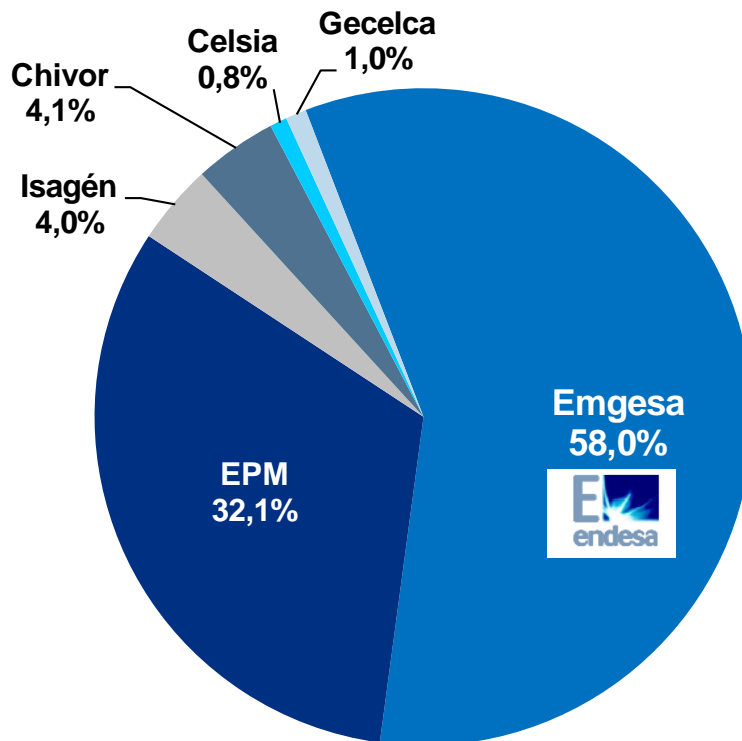


% of sales supported by contracts: ~ 90%

Strategic location of Codensa's network highly preferred by other commercialization companies is a solid source of revenue

Condensa's Main Suppliers (2Q 2012)

(% of purchases in terms of GWh)



**Total Purchases
8,584 GWh**

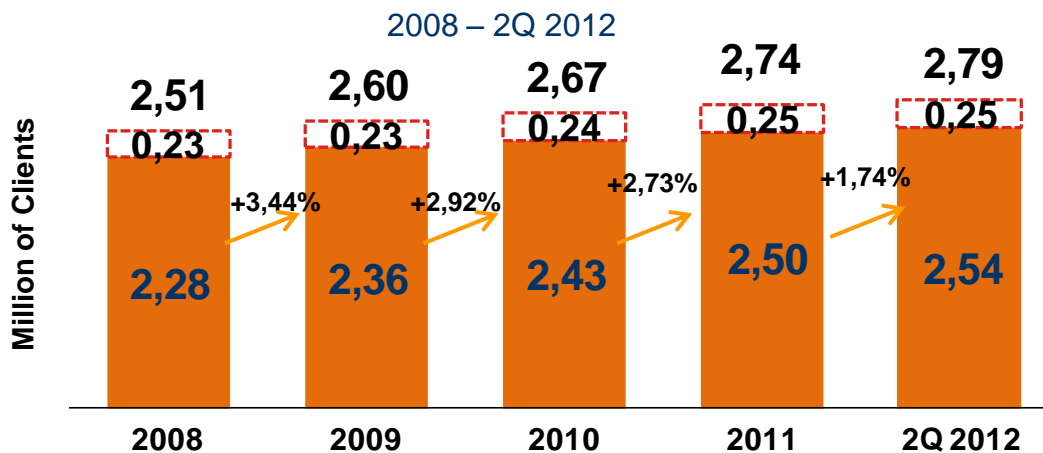
• As of June 30, 2012

As of June, 2012 Emgesa was allocated with **4,975 GWh** of total Codensa's purchases which are executed through a **bidding process according to market conditions**

Demand growth of Codensa's influence area

- Higher growth rate than national demand
- 66.424 new clients added during 2011
- Growing needs of installed capacity for the next five years (more than 70% of the average growth of the last 10 years)

Number of Clients Growth in the Distribution Business



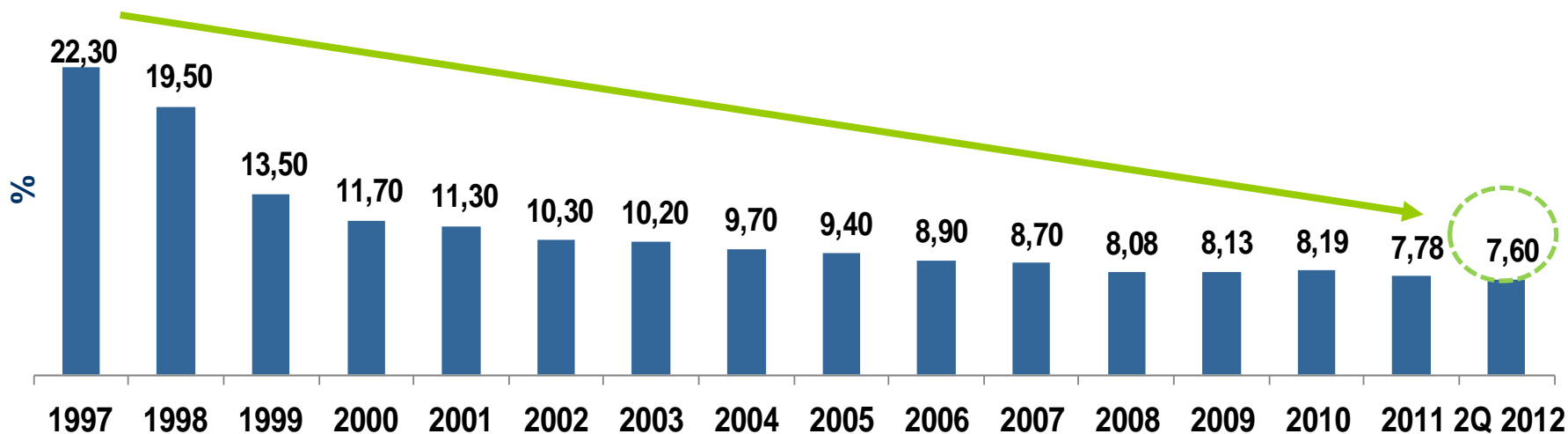
Source: Codensa
As of June, 2012

Codensa
EEC

Important Growth: Around 700.000 new clients by 2018

Investment in **expansion, modernization and construction of new substations** in order to attend the expected growth in Bogotá and Cundinamarca

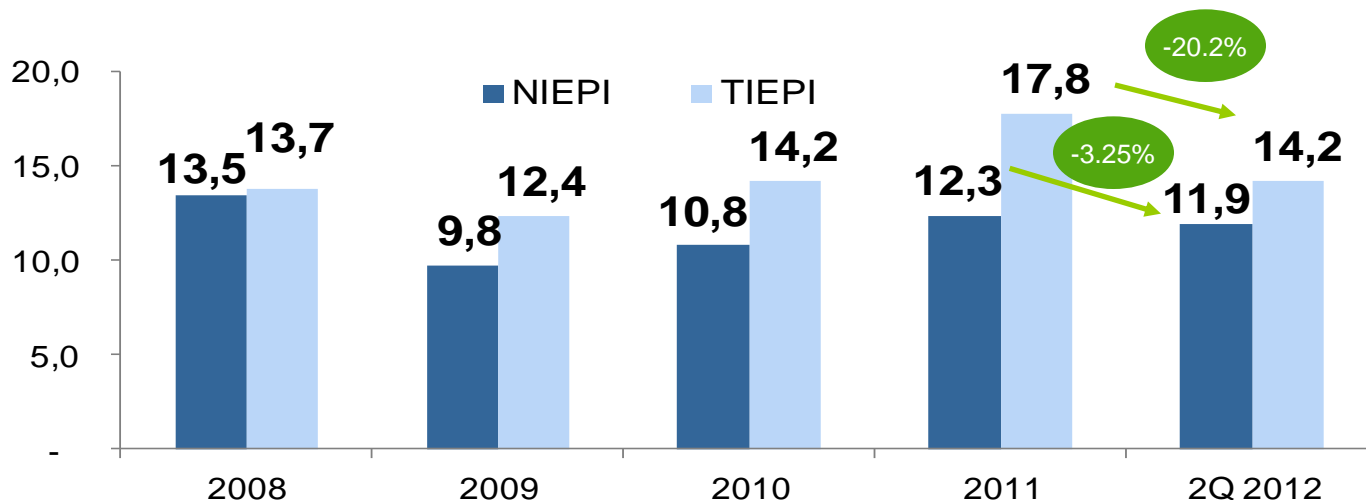
Losses Index (last 12 months)



Source: Codensa

Losses index at **low historical levels** due to clients education process and technical improvements to detect stealing electricity activities

Quality of Service Indexes (Last 12 months)



Source: Codensa

TIEPI: Time of interruption equivalent to the installed power in medium-tension (MT)
 NIEPI: Number of interruptions equivalent to the installed power in medium-tension (MT)

Recovery in quality of service after the rainy season during 2011

Investments for **US\$34 million** in 2011 and **US\$ 8 million** during the first half of 2012 to improve the quality of service and adopt an emergency plan to mitigate the impact of the rainy season in the number and duration of service interruptions.

Demand Growth

Building new infrastructure oriented to homebuilders and constructors and also requirements of new supplies or enlargement of the existing ones in Bogotá and Cundinamarca (**Commerce and industry**: Latín American Trade Center, Calima, Gran Estación II and Titán/ **Housing**: La Felicidad, Ciudad Verde and Maiporé).

Operational Risk

- New substations (Norte and Centro Urbano)
- Replacement of electricity transformers and equipments within substations and distribution networks
- Rural infrastructure replacement
- HT reliability and security

Quality of Service

- Quality improvement plan (HT, MT and LT)
- Strengthening sub transmission network in Cundinamarca

Others

- Improvements and accomplishment of regulatory dispositions
- Agreements and labor in public lighting

Codensa invested **USD\$52 million** during 1H 2012, dedicating around **USD\$19 million** to projects in substations

Florida Substation

120 MVA capacity
El Dorado airport and Engativa area
2011 investment: ~USD\$4 million (~USD\$8 million in total)

Nueva Esperanza Substation

459 MVA - 500/115kV capacity
Future demand of Bogota and Cundinamarca
2011 investment: ~USD\$4 million

Torca and Noreste Substation

Completion of enlargement of substations connected to the National Transmission System (STN)
2011 investment: ~USD\$ 13 million

Centro Urbano Substation

Modernization of location to improve quality and reliability of service and to serve the new projects in the area. Suspended for opposition from the community.
2011 investment: ~USD\$ 3.4 million

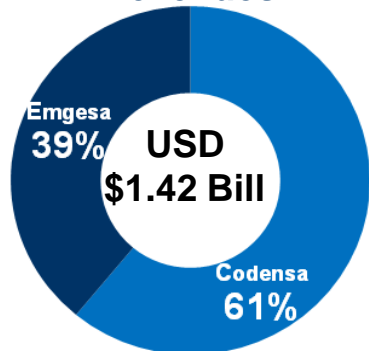
- Electric vans to transport employees
 - Regulatory incentives for electric transportation
 - Permanent tariff reduction for electric vehicles
 - Electric transportation project - Colciencias
 - Green corridor – Clean city roads
- MoU signature with Sofasa Renault, Motorysa and Auteco
 - Incorporation of 12 electric motorcycles and commercial vans in commercial operations
 - Launching of E-bike to work
 - Charge points

Pilot plan to test the **first electric bus in Latin America** in association with the Clinton Foundation during 1H 2012



Endesa Group in Colombia 1H 2012**

Revenues



Generation:

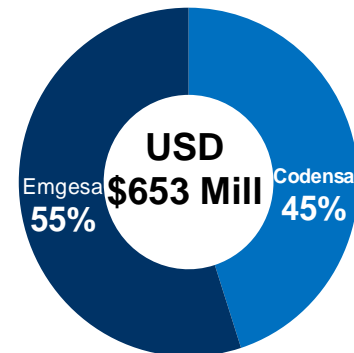
FitchRatings
STANDARD & POOR'S

International*: BBB- /BBB-

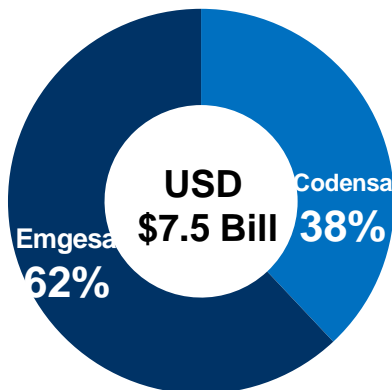
FitchRatings

Local: AAA / F1+

EBITDA



Assets

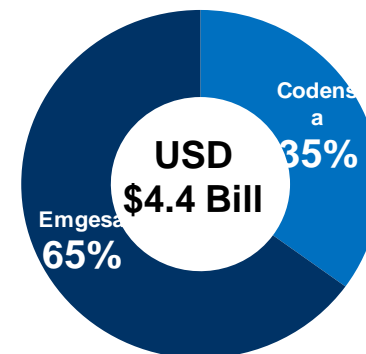


Distribution:

FitchRatings

Local: AAA

Equity



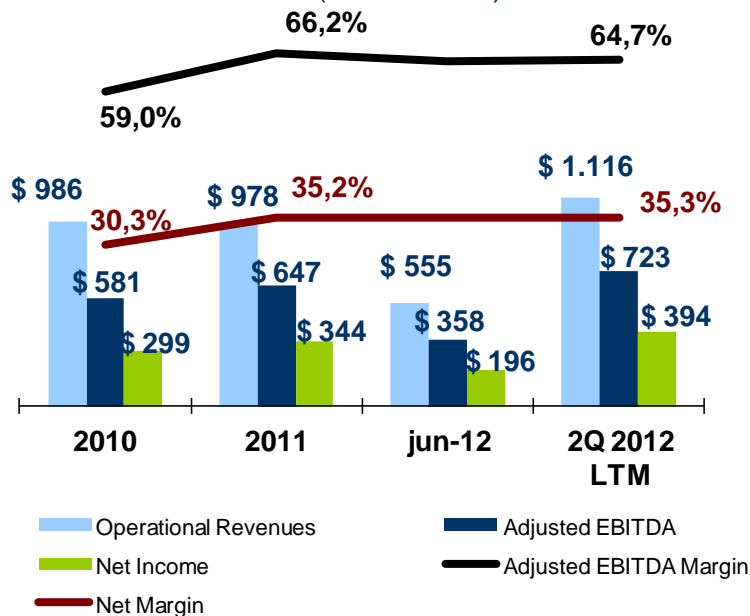
*Ratings confirmed in February, 2012 by S&P (stable outlook) and in May, 2012 by Fitch Ratings (positive outlook).

** Corresponds to aggregated and audited figures for Codensa and Emgesa as of June 30, 2012

Financial statements are prepared under Colombian GAAP in Colombian pesos. Figures were converted into USD using the official COP/USD FX rate (TRM) applicable on the last day of the month.

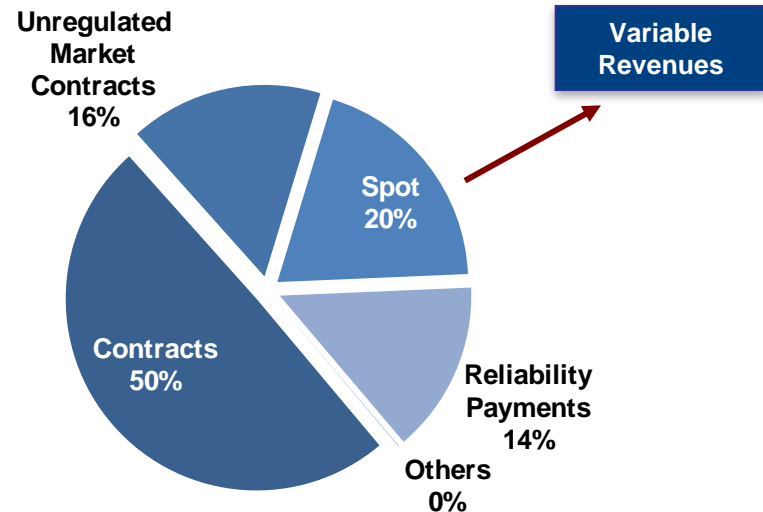
Financial Results and Margins

(Million USD)



Operational Revenues

2Q 2012



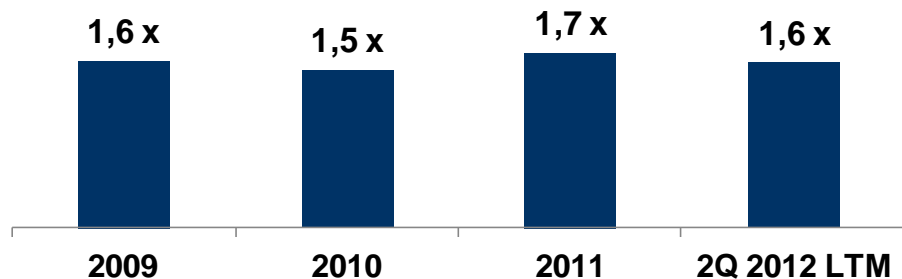
Increase in contract sales markets and fuel costs due thermo generation in Cartagena Plant due restrictions in gas supply

Increase in sales trough contracts, specially in Wholesale Market

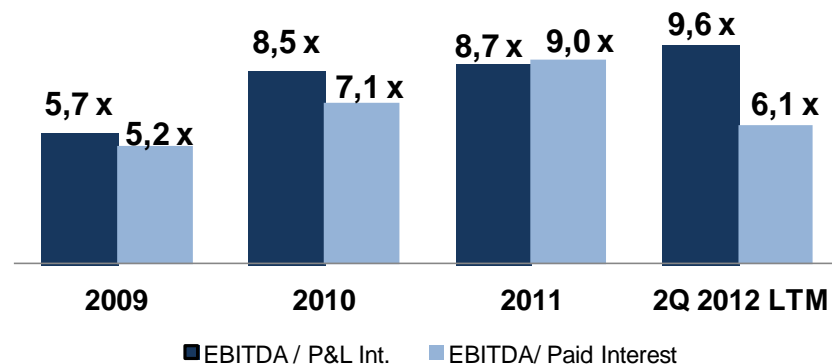
*Adjusted EBITDA is calculated by adding back the depreciation and amortization (included in cost of sales and administrative expenses) to operating income.

Resilience of financial indicators under extreme hydrological conditions

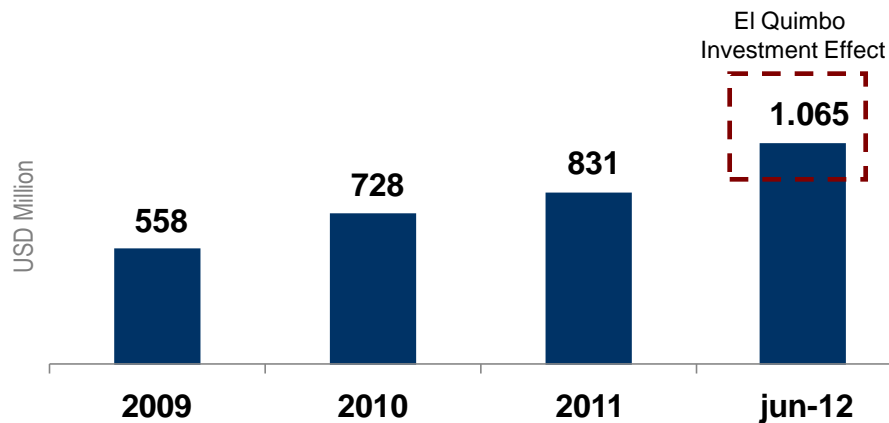
Debt/ Adjusted EBITDA*



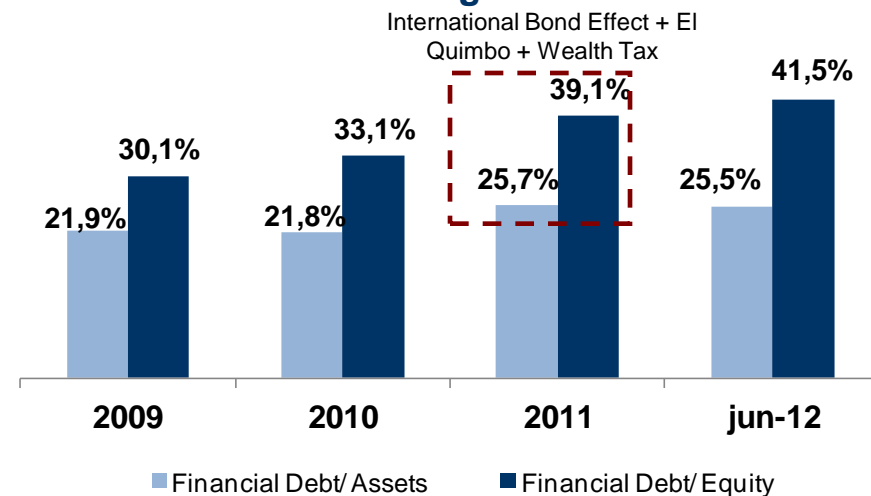
Adjusted EBITDA * / Interest Expense



Net Financial Debt



Leverage



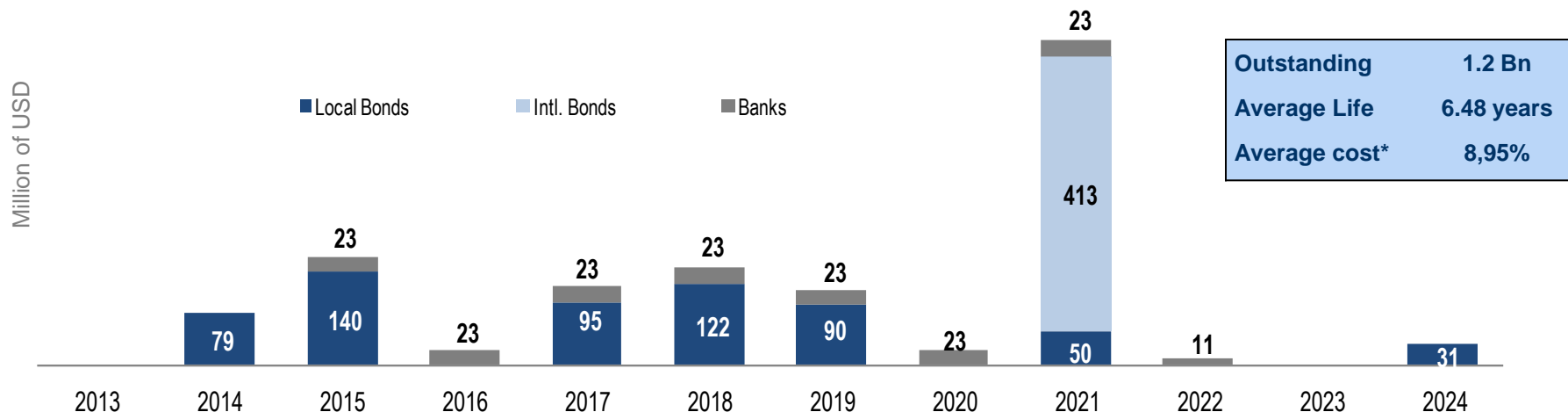
* Adjusted EBITDA is calculated by adding back the depreciation and amortization (included in cost of sales and administrative expenses) to operating income.

Moderate amortization profile despite new projects development

Amortization Schedule

(MM USD) as of June, 2012

EBITDA (2011) ~ \$707 MM



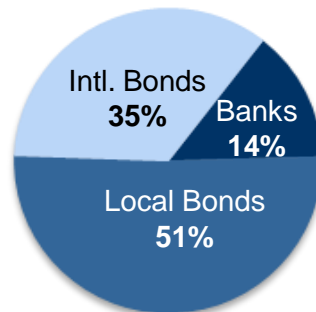
Financial Debt Breakdown

as of June, 2012

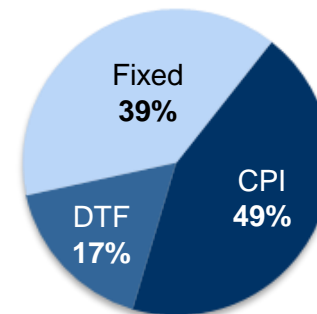
By Currency



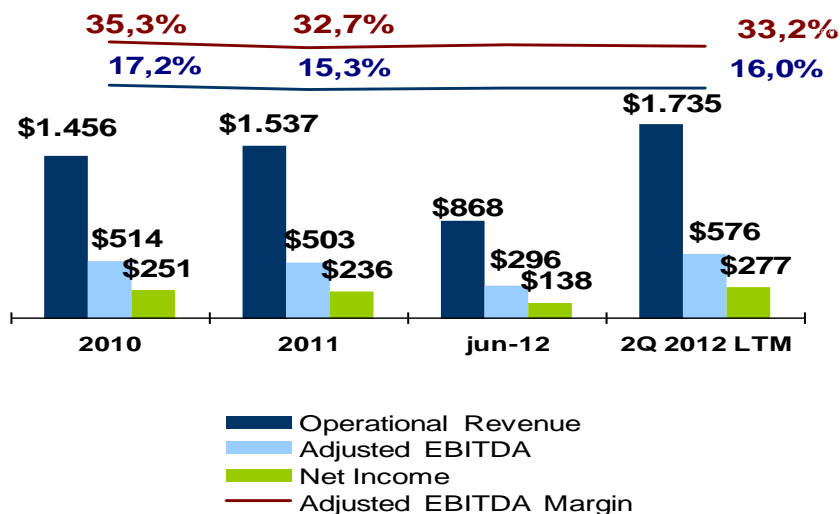
By Class



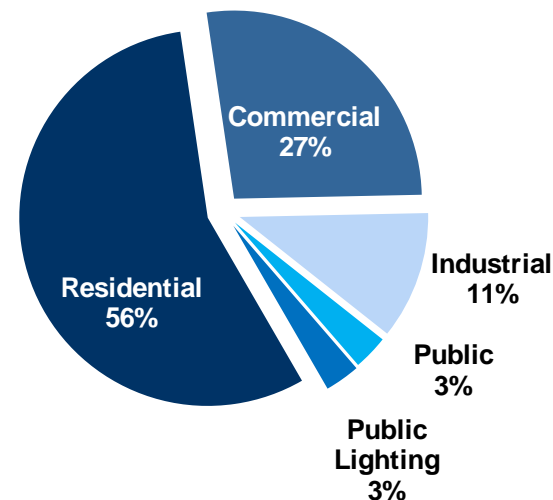
By Interest Rate



Financial Results and Margins (Million USD)



Sales Composition 2Q 2012 (%)



Increase in distributed energy, recovery of restrictions costs in the national transmission system and lower financial expenditure due debt maturity without rollover

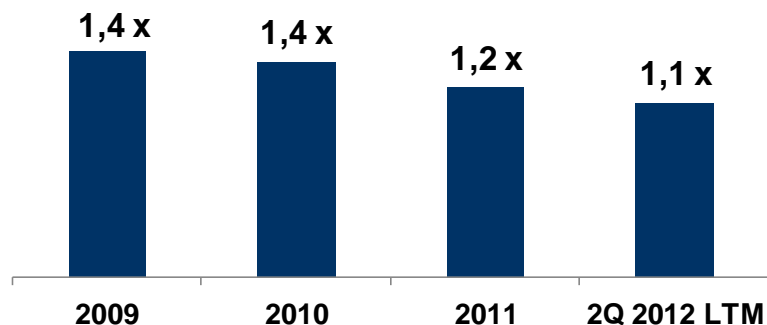
Sales to residential and commercial clients represented: **83% of operational revenues**

* Adjusted EBITDA is calculated by adding back the depreciation and amortization (included in cost of sales and administrative expenses) to operating income (which is calculated by subtracting cost of sales and administrative expenses from operating revenues).

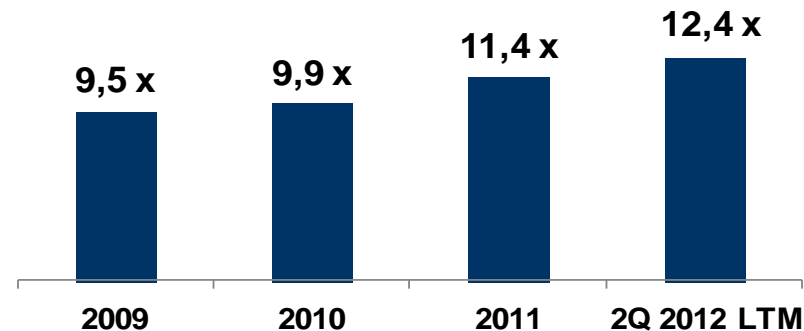
Codensa's Key Credit Metrics

Outstanding credit rating and conservative risk profile consistent with AAA local rating

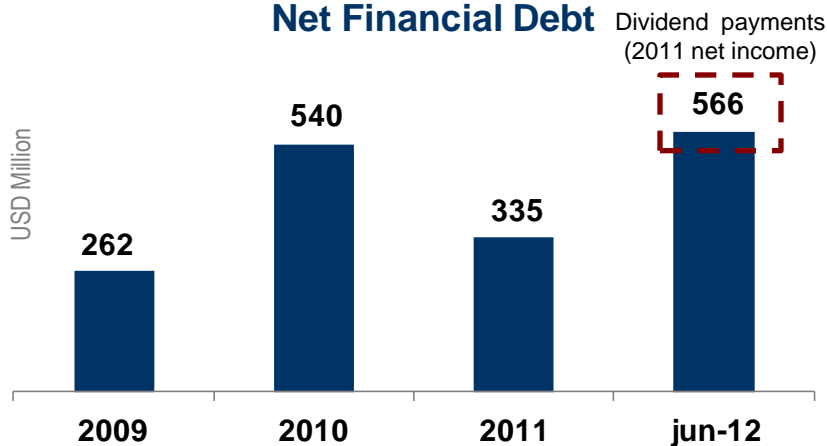
Debt/ Adjusted EBITDA*



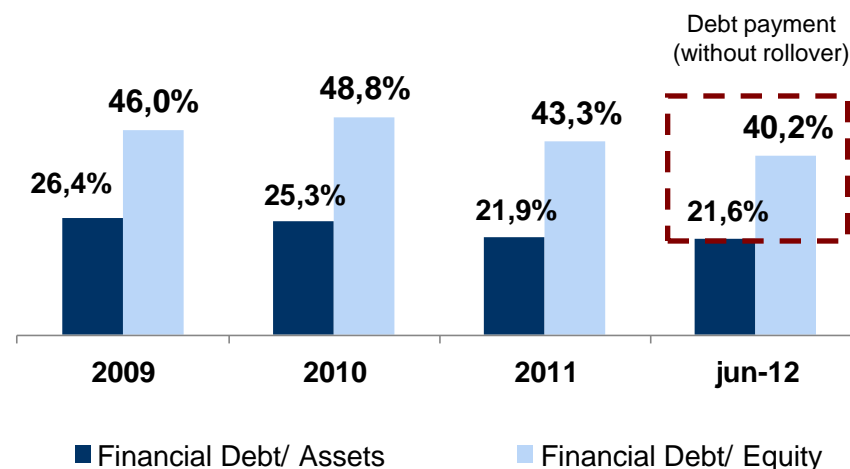
Adjusted EBITDA * / Interest Expense



Net Financial Debt



Leverage

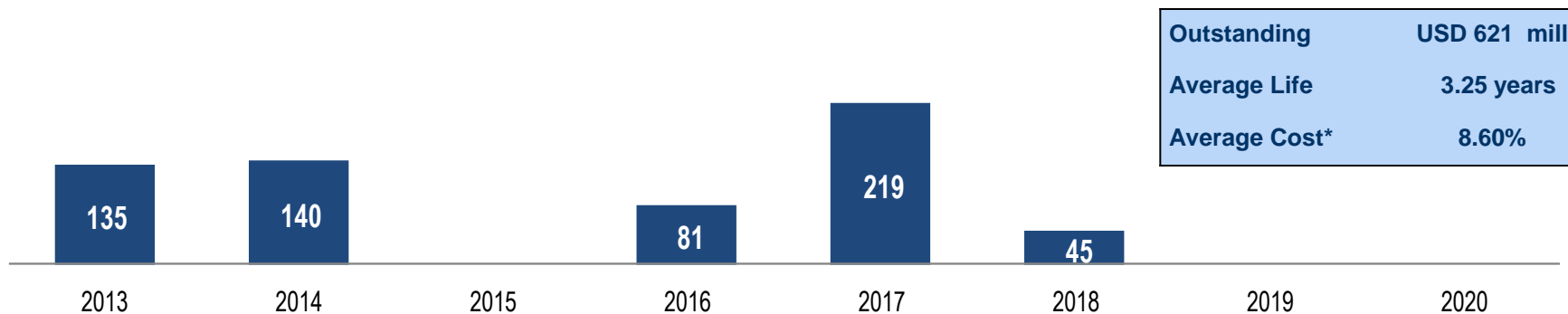


* Adjusted EBITDA is calculated by adding back the depreciation and amortization (included in cost of sales and administrative expenses) to operating income (which is calculated by subtracting cost of sales and administrative expenses from operating revenues).

Amortization Schedule (MM USD) as of June, 2012

EBITDA (2011) ~ USD\$503 million

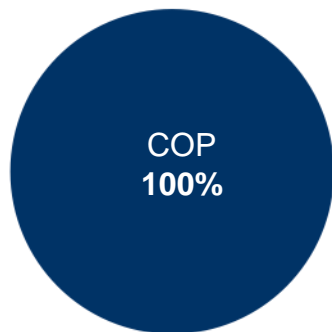
Local Bonds



| | |
|---------------|--------------|
| Outstanding | USD 621 mill |
| Average Life | 3.25 years |
| Average Cost* | 8.60% |

Financial Debt Breakdown (MM USD) as of June, 2012

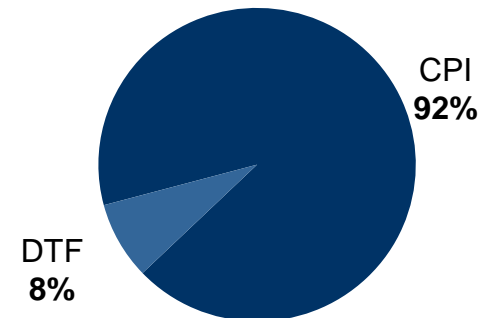
By Currency



By Class



By Interest Rate

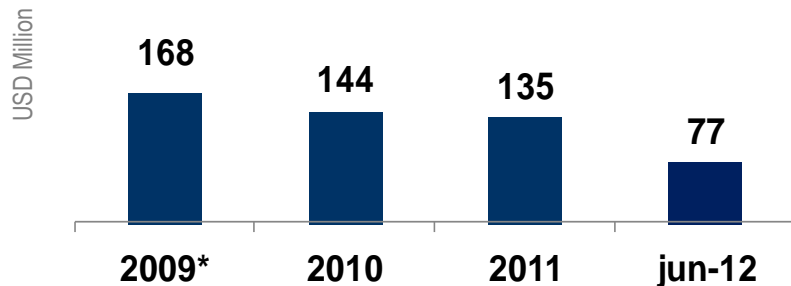


* Calculated with CPI and DTF as of June, 2012

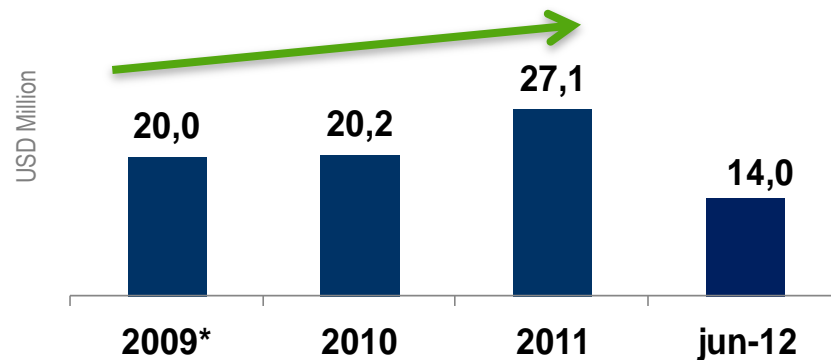
Empresa de Energía de Cundinamarca

Outstanding financial and operational results since DECSA controls the company

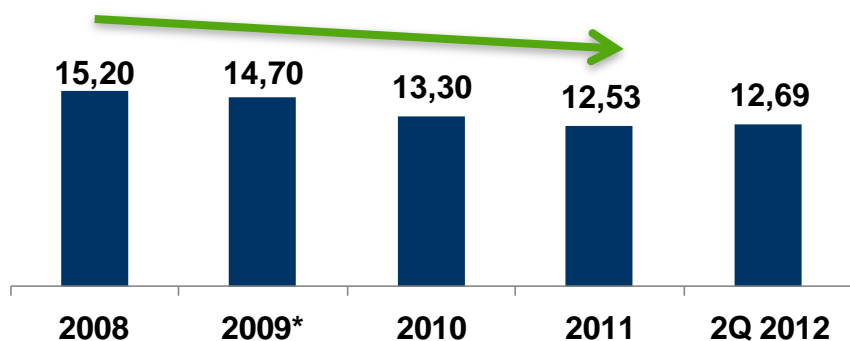
Total Revenues



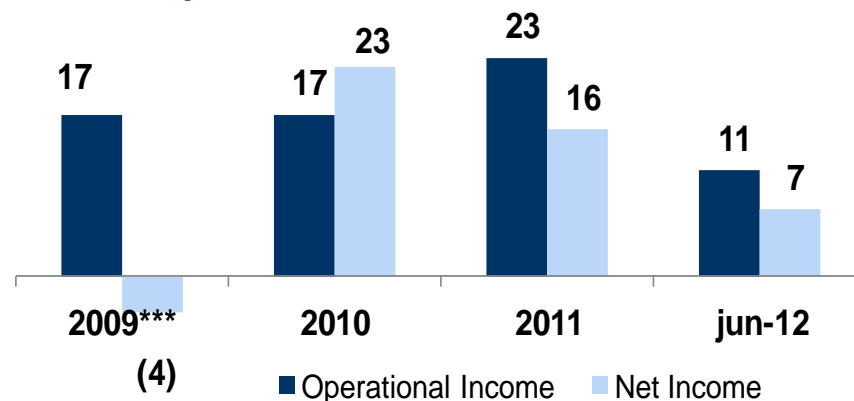
EBITDA**



Losses Index (%)



Operational and Net Income



*Since March 2009 Codensa participates in the EEC trough DECSA (49%) and manages the company trough a Technical Assistance Agreement

**Adjusted EBITDA is calculated by adding back the depreciation and amortization (included in cost of sales and administrative expenses) to operating income (which is calculated by subtracting cost of sales and administrative expenses from operating revenues).

***2009 figures include expenses related to adjustments and corrections due the acquisition for COP\$76.221 million for contingencies, voluntary retirement plans, pensions and provisions.

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Current situation:

- ✓ 18 months of progress on civil works of a total construction period of 48 months (about 27% of advancement)
- ✓ Advances in the social, environmental and technical programs

2011

- Construction and completion of the Deviation Tunnel






2012
2013

- Deviation of the Magdalena River
- Dike construction, auxiliary dike and turbine room
- Reallocation program, and development of social and environmental programs

2014
2015

- Filling of the reservoir
- Commercial startup

Financing Strategy Objectives

- 1. Certainty** in the availability of funds for the whole project  74% of project's total needs financed and 59% of the Company's financing needs (including local debt amortizations in 2014) secured by liquidity back-stop facilities
- 2. Minimize** the exposition to FX rate risk  Although funding has been raised in COP and we have hedged about US\$ 90MM of the project's payments, FX exposure is still an important consideration to select the funding sources for 2H2012- 2014
- 3. Maintain the local AAA risk rating / International IG** to preserve market access  Local AAA and Intl. BBB-(stable by S&P)/ BBB-(positive by Fitch) risk ratings ratified in 2012 including the expectation of debt balance increase due to El Quimbo.
- 4. Diversify funding sources** and preserve access to local markets  Inaugural 144A/Reg S Global cop bond in 2011
- 5. Minimize financial cost**  Having secured the availability of funds, the risk rating of the company and the dividend payout, the financing strategy may focus in cost efficiency starting 2012

Prefunding (oct.2010-jan2011)

- Intercompany loans with Codensa
- Short-term loans with local banks

Structural Financing 2011 - 2014

- Financing of up to 80% of the project's value
- Balance sheet financing
- Bond issuances in the local and international markets

Liquidity back- stop facilities

- **Committed lines** with local banks for 360 BnCOP (~USD\$ 202 MM)
 - 4 year availability for disbursement
 - 5, 7 and 10 year tenors (4 -year grace period) starting in Jan.2011
 - No MAC or MAE clauses
 - Prepayments without penalties
 - Revolving
 - Interest rate (@DTF) risk hedged, with spread by tenor already agreed
- **Intercompany loan facility with Codensa** for up to USD\$300 MM.

Secure availability of resources to tap local and international markets when conditions result most attractive

- 15 years in Colombia committed with the growth of Country and its people
- Positive operational and financial results and cash flow stability that ratify the soundness and the credit ratings (AAA / F1+ local and international investment grade)
- Growth potential of our generation and distribution businesses in adjacent regions
- Pioneer in electric mobility projects and electricity commercialization identifying new potential markets
- Commitment to the sustainable development of ongoing projects and the involved communities

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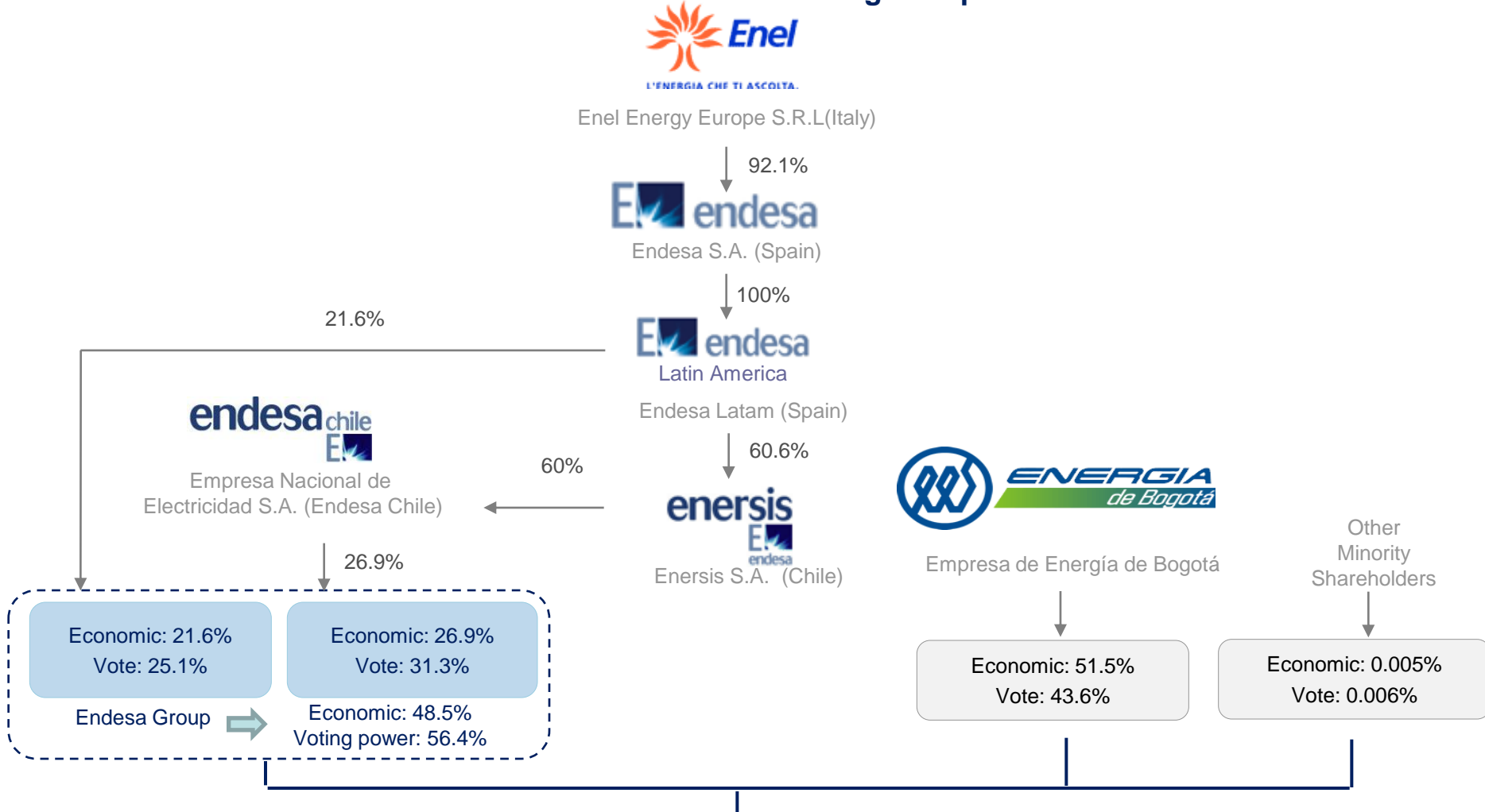
lcontrerasm@endesacolombia.com.co

Visit our web pages for additional information:
www.emgesa.com.co / www.codensa.com.co

- This presentation contains an update of the relevant data of the Endesa Group in Colombia and its companies Emgesa S.A. E.S.P. (“Emgesa”) and Codensa S.A. E.S.P. (“Codensa”). Both companies are issuers of fixed income securities in the Colombian capital markets.
- Emgesa has been authorized by the Colombian Superintendency of Finance to issue ordinary bonds in Colombia pursuant to Resolution No. 833 dated June 16, 2009 and to issue commercial paper in Colombia pursuant to Resolution No. 1954 dated December 17, 2009.
- Likewise, Codensa has been authorized by the Colombian Superintendency of Finance to issue ordinary bonds in Colombia pursuant to Resolution No. 194 of January 29, 2010.
- Emgesa’s and Codensa’s financial statements for the year ended and as of December 31, 2009, 2010 and 2011 have been audited and have been approved by the Shareholder’s General Assembly of each company.

Annex 1- Financial Results

Solid and Reliable Controlling Group



Solid and Reliable Controlling Group



L'ENERGIA CHE TI ASCOLTA.

Enel Energy Europe S.R.L.(Italy)

92.1%



Endesa S.A. (Spain)

100%



Latin America

Endesa Latam (Spain)

60.6%



Energis S.A. (Chile)



Empresa de Energía de Bogotá

Other Minority Shareholders

26.66%



Chilectra (Chile)

99.08%

12.5%

9.35%

Economic: 26.6%
Vote: 31.4%

Economic: 9.35%
Vote: 11.02%

Economic: 12.5%
Vote: 14.7%

Endesa Group

Economic: 48.5%
Voting power: 57.14%

Economic: 51.5%
Vote: 42.8%

Economic: 0.02%
Vote: 0.024%

51%

49%

82.3%

17.7%



Other

Operational and Financial Strength that confirm AAA local rating and international IG

| | | |
|----------------------------|---|--|
| INSTALLED CAPACITY | 2,914 MW | No. 2 in Colombia 20% market share |
| GENERATION | 3,341 GWh | No. 2 in Colombia 23% market share |
| SALES | 3,982 GWh | 22% of NIS demand |
| UNREGULATED CLIENTS | 774 | 15% market share |
| RATING | AAA / F1 + (Local) BBB – (International) | USD\$1,2 billion outstanding debt |
| NET INCOME | USD\$196 million | Strength in sales trough contracts providing hedge in adverse scenarios |
| FINANCIAL DEBT | USD\$1,2 billion | Leverage of 42% (debt/ equity) |
| TOTAL ASSETS | USD\$4,7 billion | Solid Balance Sheet |

* Adjusted EBITDA is calculated by adding back the depreciation and amortization (included in cost of sales and administrative expenses) to operating income (which is calculated by subtracting cost of sales and administrative expenses from operating revenues).

Balance Sheet Data

| (USD Million) | 2010 | 2011 | 2Q 2011 | 2Q 2012 | % changes for COP figures 2Q 11 vs 2Q 12 | |
|---------------------------------|-------|-------|---------|---------|---|---|
| Cash and temporary investments | 160 | 263 | 288 | 126 | -56.25% | ← Use of International Bond (2011) proceeds in the execution of El Quimbo Project |
| Property, plant and equipment | 2,565 | 2,593 | 2,782 | 2,880 | +3.80% | |
| Total Assets | 3,961 | 4,255 | 4,683 | 4,665 | -0.14% | |
| Total Financial Obligations* | 915 | 1,157 | 1,409 | 1,229 | -12.60% | ← + International bond issuance COP\$737 billion – commercial paper redemption COP\$ 70 billion – Betania bonds redemption COP\$240 billion |
| Long-term Financial Obligations | 726 | 938 | 1,036 | 1,192 | +15.31% | ← + Local Club Deal refinancing COP\$305 billion |
| Total Liabilities | 1,384 | 1,453 | 1,822 | 1,795 | -1.21% | |
| Total Shareholder's Equity | 2,682 | 2,802 | 2,861 | 2,870 | +0.55% | |
| FX End of Year or End of Period | 1,914 | 1,943 | 1,780 | 1,785 | | |

*includes principal and accrued interest to date

Income Statement Data

(USD Million)

% changes for COP figures
2Q 11 vs 2Q 12

| | 2010 | 2011 | 2Q 2011 | 2Q 2012 | |
|--|-------|-------|---------|---------|---------|
| Operating Revenues | \$986 | \$978 | \$504 | \$555 | +10.40% |
| Adjusted EBITDA* | 581 | 647 | 340 | 358 | +5.48% |
| Non Operating Expenses | 72 | 77 | 42 | 38 | -9.29% |
| Operating Income | 507 | 569 | 299 | 314 | +5.24% |
| Net Income | 299 | 344 | 176 | 196 | +11.51% |
| FX End of Year or End of Period | 1,914 | 1,792 | 1,780 | 1,785 | |

* Adjusted EBITDA is calculated by adding back the depreciation and amortization (included in cost of sales and administrative expenses) to operating income (which is calculated by subtracting cost of sales and administrative expenses from operating revenues).

Income Statement Data - Margins

(USD Million/ Margin in COP Figures)

| | 2010 | 2011 | 2Q 2011 | 2Q 2012 |
|-------------------------------|--------|--------|---------|---------|
| Operating Revenues | \$986 | \$978 | \$504 | \$555 |
| Adjusted EBITDA* | 58.96% | 66.16% | 67.45% | 64.44% |
| Non Operating Expenses | 7.30% | 7.87% | 8.29% | 6.81% |
| Operating Income | 51.42% | 58.18% | 59.43% | 56.65% |
| Net Income | 30.32% | 35.17% | 34.94% | 35.30% |

* Adjusted EBITDA is calculated by adding back the depreciation and amortization (included in cost of sales and administrative expenses) to operating income (which is calculated by subtracting cost of sales and administrative expenses from operating revenues).

Club Deal Refinancing

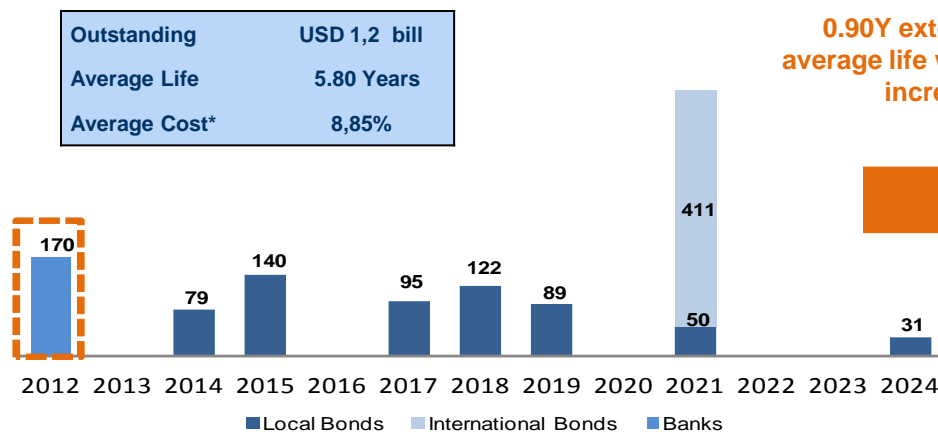
| | |
|--------------------------|--|
| Total Amount | COP 305 Bn / USD 170 mill |
| Oversubscription | COP1.5 trill/ USD 750 mill (4,8x) |
| Tenor | 10 years, semiannual amortizations starting on the 36 th month (average life of 6,5 years) |
| Disbursement Date | April 10, 2012 |
| Documentation | Contract of credit and promissory note <i>Senior</i> credit, allows total or partial repayment without penalties, no financial <i>covenants</i> , no restrictions to new indebtedness nor dividends payment |
| Interest | DTF + 3.75% |

Bank Allocation

| | MM COP | |
|--------------|-------------------|-------------|
| AVVillas | \$ 28.955 | 9% |
| BBVA | \$ 185.000 | 61% |
| Bancolombia | \$ 91.045 | 30% |
| Total | \$ 305.000 | 100% |

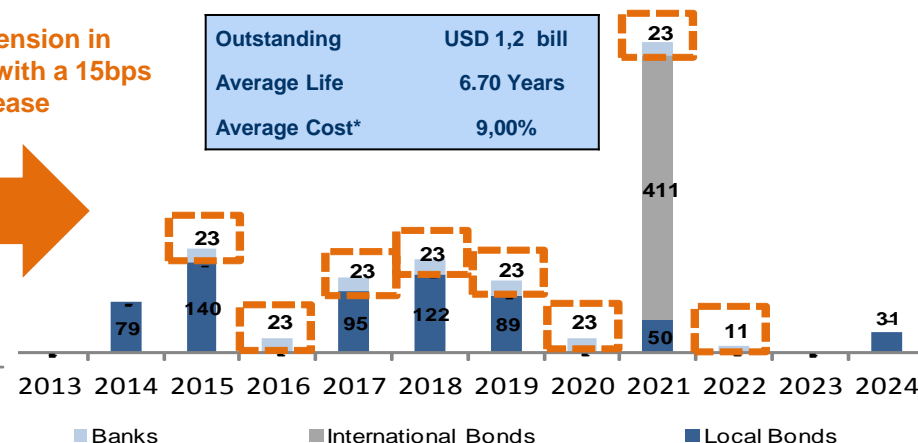
Debt Profile Before Refinancing

As of April 9, 2012



Debt Profile After Refinancing

As of April 10, 2012



0.90Y extension in average life with a 15bps increase

* Calculated with CPI and DTF as of December 31, 2011

Outstanding Financial Obligations as of June 30, 2012

Million USD

Local Securities

| Local Securities | Coupon | Yield | Maturity | Amount | Average Life | Credit Rating |
|---|---------------------------|----------------|-------------------|---------------|--------------|---------------|
| Third Bond Issuance (First Tranche) | A7 Series: CPI + 5.04% | CPI + 5.04% | February 23, 2015 | \$ 118 | 2,65 | AAA |
| | | CPI + 2.40% | | \$ 22 | | |
| Fourth Bond Issuance (First Tranche under the Program) | B10 Series: CPI + 5.15% | CPI + 5.15% | February 20, 2017 | \$ 95 | 4,65 | AAA |
| Fifth Bond Issuance (Second Tranche under the Program) | A5 Series: DTF TA + 1.47% | DTF TA + 1.47% | February 11, 2014 | \$ 28 | 1,62 | AAA |
| | B10 Series: CPI + 5.78% | CPI + 5.78% | February 11, 2019 | \$ 90 | 6,62 | |
| | B15 Series: CPI + 6.09% | CPI + 6.09% | February 11, 2024 | \$ 31 | 11,62 | |
| Sixth Bond Issuance (Third Tranche Under the Program) | E-5 Series: 9.27% | 9,27% | July 2, 2014 | \$ 52 | 2,01 | AAA |
| | B-9 Series: CPI + 5.90% | CPI + 5.90% | July 2, 2018 | \$ 122 | 6,01 | |
| | B-12 Series: CPI + 6.10% | CPI + 6.10% | July 2, 2021 | \$ 50 | 9,01 | |
| Total | | | | \$ 608 | 5,11 | |

International Bonds

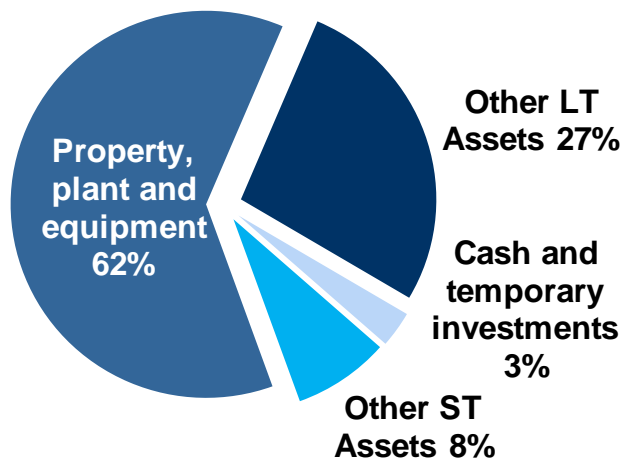
| International Bonds | Coupon | Yield | Maturity | Amount | Average Life | Credit Rating |
|----------------------------|--------|-------|------------------|---------------|--------------|---------------|
| 144A- Reg S Int. Peso Bond | 8,75% | 8,75% | January 24, 2021 | \$ 413 | 5,6 | BBB-/ BBB- |
| Total | | | | \$ 413 | 5,6 | |

Club Deal

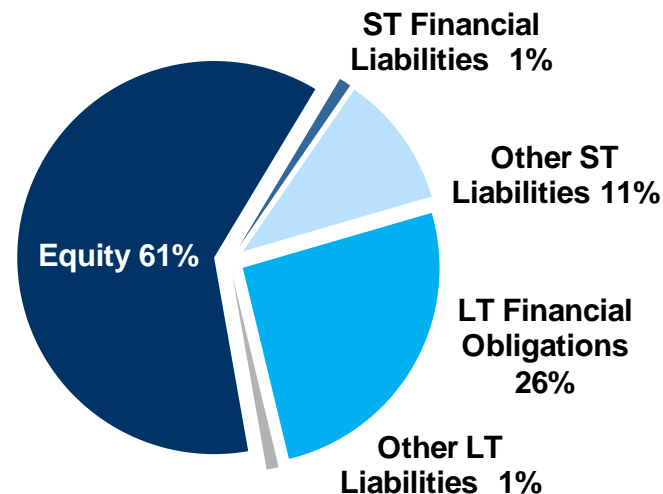
| Lender | Maturity | Rate | Average Life | Amount |
|---------------|-------------|----------------|--------------|---------------|
| Bancolombia | April, 2022 | DTF TA + 3,75% | 6,28 | \$51 |
| BBVA Colombia | April, 2022 | DTF TA + 3,75% | 6,28 | \$104 |
| AV Villas | April, 2022 | DTF TA + 3,75% | 6,28 | \$16 |
| Total | | | 6,28 | \$ 171 |

Total Emgesa \$ 1.192

Assets



Liabilities + Equity

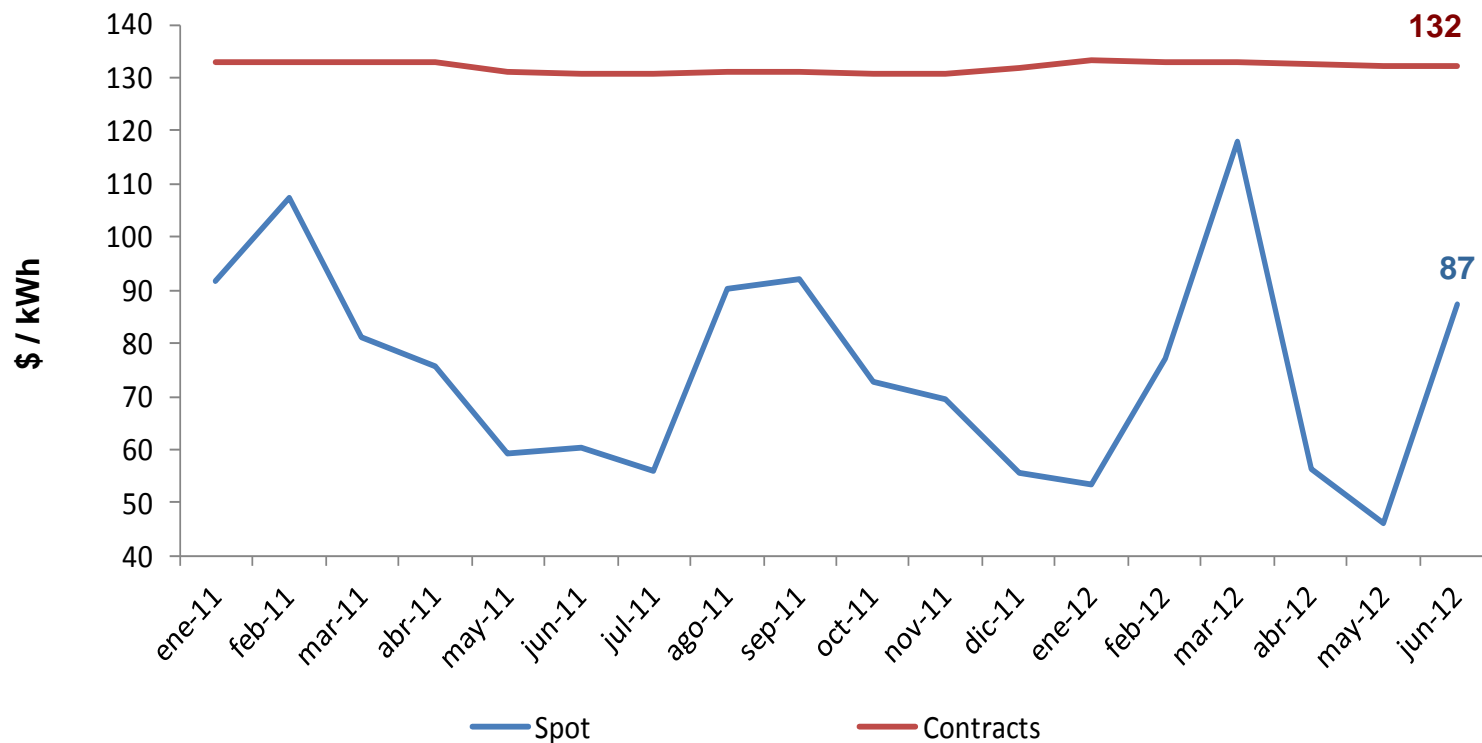


The size of Emgesa's assets and equity reaffirm **its strength** after executing and equity reduction in May 2010 and including on its balance sheet the financing of El Quimbo project

Market Spot Price vs. Contract Price

Volatility and permanent drop in the spot price and stability in the price of contracts

Average Colombian Market Price Levels
Spot (Monthly Evolution) vs. Contracts (Average)



Source: XM. Daily prices

Contracts added revenues stability despite low energy spot prices due high hydrology in 2011 and 1H 2012

Codensa Summary Results 2Q 2012

Operational and Financial Strength that confirm AAA local rating

| | | | |
|--------------------------------|--------------------------|--|---|
| DISTRIBUTED ELECTRICITY | 3,430 GWh | | No. 1 in Colombia 24% market share |
| NETWORK MT + LT | 44,302 Km | | No. 1 in Colombia |
| CLIENTS | 2.539.131 | | No. 1 in Colombia 24% of national demand |
| OPERATIONAL REVENUES | USD\$868 million | | (+8%) growth in sales 2Q 2011 vs. 2Q 2012 |
| EBITDA* | USD\$296 million | | (+11%) 2Q 2011 vs. 2Q 2012 due restrictions recovery |
| NET INCOME | USD\$138 million | | Sustained results growth |
| TOTAL ASSTES | USD\$2,9 trillion | | Solid balance sheet |
| LOCAL RATING | AAA / F1+ | | USD\$621 million Outstanding bonds |

* Adjusted EBITDA is calculated by adding back the depreciation and amortization (included in cost of sales and administrative expenses) to operating income (which is calculated by subtracting cost of sales and administrative expenses from operating revenues).

Balance Sheet Data

| (USD Million) | 2010 | 2011 | 2Q 2011 | 2Q 2012 | % changes for COP figures 2Q11 vs 2Q 12 | |
|---------------------------------|-------|-------|---------|---------|--|---|
| Cash and temporary investments | 160 | 253 | 85 | 54 | -35.60% | <p>-Dividends payment in April and June (2011) - Bonds coupon payment - Income Tax payment</p> |
| Property, plant and equipment | 1,737 | 1,738 | 1,852 | 1,878 | +1.64% | |
| Total Assets | 2,766 | 2,683 | 2,767 | 2,870 | +3.98% | <p>Financial debt amortization (Bonds) without rollover= COP\$34 billion in March ST financial obligations include COP\$80 billion of bonds maturity in Feb. 2013</p> |
| Total Financial Obligations* | 703 | 590 | 643 | 623 | -2.89% | |
| Long-term Financial Obligations | 595 | 569 | 621 | 575 | -7.19% | |
| Total Liabilities | 1,330 | 1,326 | 1,249 | 1,327 | +6.46% | + Dividend Payment Obligations |
| Total Shareholder's Equity | 1,436 | 1,357 | 1,517 | 1,543 | +1.93% | |
| FX End of Year or End of Period | 1,914 | 1,943 | 1,780 | 1,785 | | |

* includes principal and accrued interest to date

Income Statement Data

(USD Million)

% changes for COP
figures
2Q 11 vs 2Q 12

| | 2010 | 2011 | 2Q 2011 | 2Q 2012 | |
|--|---------|---------|---------|---------|---------|
| Operating Revenues | \$1,456 | \$1,537 | \$808 | \$868 | +7.66% |
| Adjusted EBITDA* | 514 | 503 | 267 | 296 | +10.92% |
| Non Operating Expenses | 54 | 45 | 26 | 24 | -4.35% |
| Operating Income | 388 | 372 | 197 | 222 | +12.83% |
| Net Income | 251 | 236 | 118 | 138 | +17.92% |
| FX End of Year or End of Period | 1,914 | 1,792 | 1,780 | 1,785 | |

* Adjusted EBITDA is calculated by adding back the depreciation and amortization (included in cost of sales and administrative expenses) to operating income (which is calculated by subtracting cost of sales and administrative expenses from operating revenues).

Income Statement Data - Margins

(USD Million/ Margin in COP Figures)

| | 2010 | 2011 | 2Q 2011 | 2Q 2012 |
|-------------------------------|---------|---------|---------|---------|
| Operating Revenues | \$1,456 | \$1,537 | \$808 | \$868 |
| Adjusted EBITDA* | 35.31% | 32.72% | 33.07% | 34.08% |
| Non Operating Expenses | 3.73% | 2.95% | 3.16% | 2.81% |
| Operating Income | 26.62% | 24.21% | 24.40% | 25.57% |
| Net Income | 17.22% | 15.24% | 14.56% | 15.94% |

* Adjusted EBITDA is calculated by adding back the depreciation and amortization (included in cost of sales and administrative expenses) to operating income (which is calculated by subtracting cost of sales and administrative expenses from operating revenues).

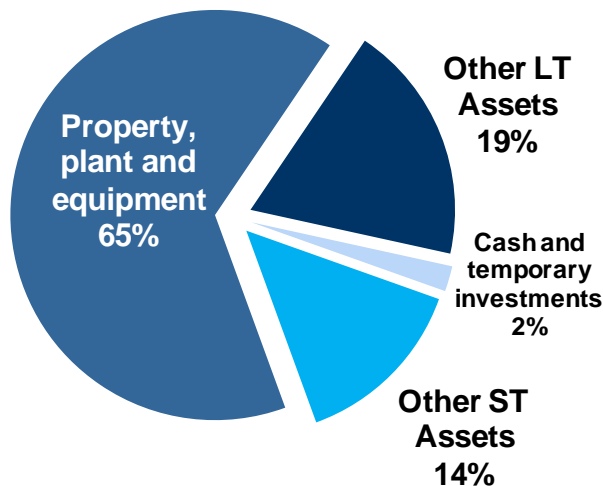
Outstanding Financial Obligations as of June 30, 2012

Million USD

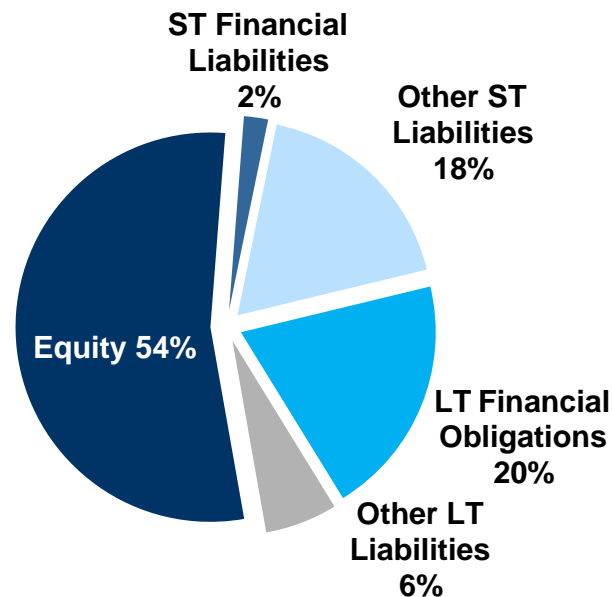
| Local Instrument | Coupon | Yield | Maturity | Amount | Average Life | Credit Rating |
|---|-------------------------|----------------|-------------------|---------------|--------------|---------------|
| First Bond Issuance | A10 Series: CPI + 6.34% | CPI + 6.34% | March 11, 2014 | \$ 140 | 1,70 | AAA |
| Second Bond Issuance | A10 Series: CPI + 5.30% | CPI + 5.30% | March 14, 2017 | \$ 82 | 4,71 | AAA |
| | A10 Series: CPI + 5.30% | CPI + 5.60% | March 14, 2017 | \$ 137 | 4,71 | AAA |
| Third Bond Issuance | A5 Series: CPI + 5.99% | CPI + 5.99% | December 11, 2013 | \$ 42 | 1,45 | AAA |
| | B5 Series: DTF + 2.58% | DTF TA + 2.58% | December 11, 2013 | \$ 48 | 1,45 | AAA |
| | A10 Series: CPI + 5.55% | CPI + 5.55% | December 11, 2018 | \$ 45 | 6,45 | AAA |
| Fourth Bond Issuance (First Tranche Under the Program) | B3 Series: CPI + 2.98% | CPI + 2.98% | February 17, 2013 | \$ 45 | 0,64 | AAA |
| | B6 Series: CPI + 3.92% | CPI + 3.92% | February 17, 2016 | \$ 81 | 3,64 | AAA |
| Total | | | | \$ 621 | 3,25 | |

Total Codensa \$ 621

Assets



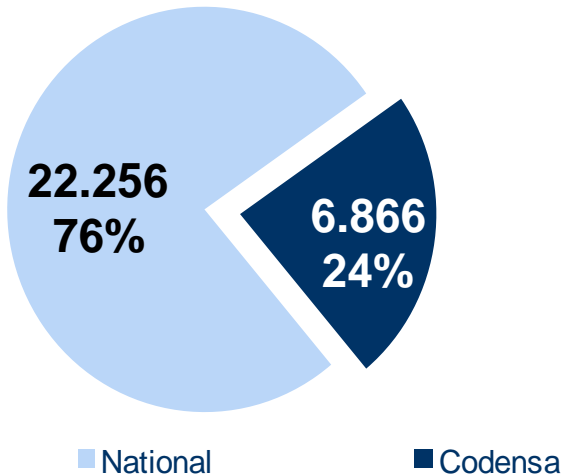
Liabilities + Equity



Codensa's balance sheet composition reflects its strategy results which pursues to maintain **financial strength**, focusing on **energy business**

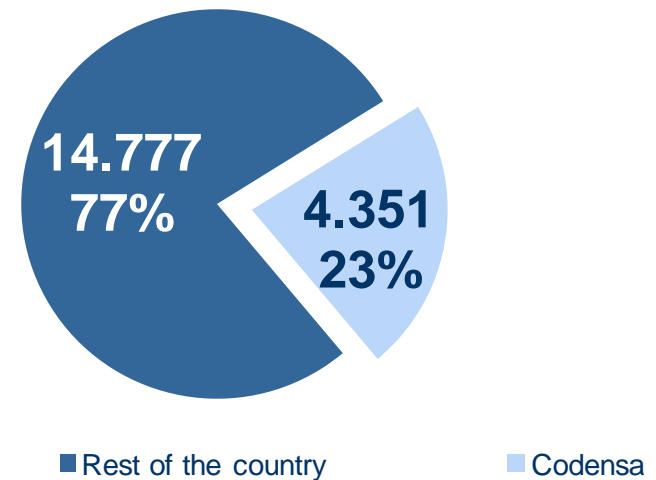
Accumulated Total Demand (as of June, 2012)

Total National Demand
29,122 GWh



Accumulated Regulated Demand (as of June, 2012)

Total National Regulated
19,128 GWh



CODENSA has maintained a leadership position, with the 24% of total demand and 23% of regulated market

Annex 2- Strategic Goals

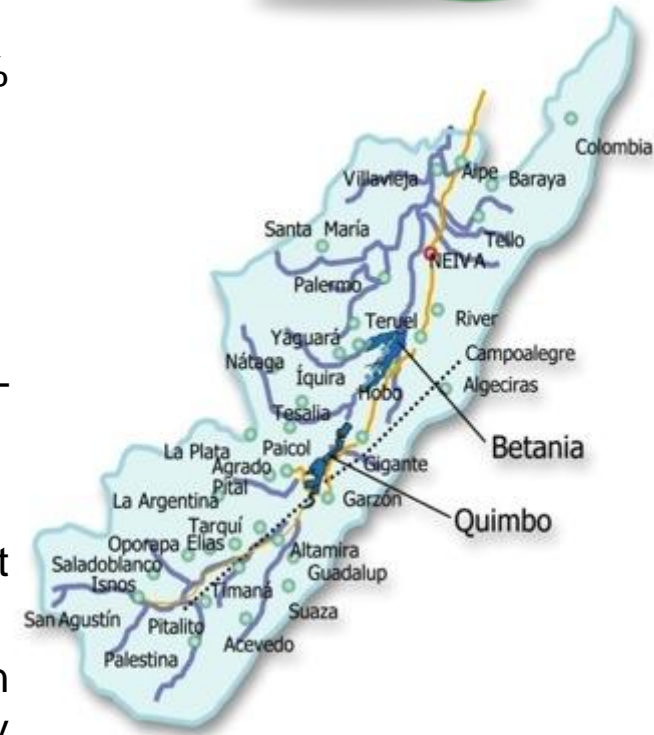
Three Drivers, one Goal



1

GROWTH

- **Single purpose reservoir** located on the Magdalena River, 12 km upstream from Betania
- **Installed capacity:** 400 MW (Francis, 2x200)
- **Expected average annual generation:** 2,216 GWh (60% Load Factor)
- **Total project area:** 8.586 Ha. (6 municipalities)
- **Construction period:** Oct. 2010 – 2014
- **Estimated Investment:** USD\$ 837 million
- **USD\$430 MM Reliability Charge** assigned between 2014 – 2034
- **Environmental and Social compensation:**
 - Restoration of 11.079 Ha in Dry Tropical Forest ecosystems
 - Emgesa aims to have 100% of the relocated population with a quality of life equivalent or better than what they had prior to the relocation



The construction of **El Quimbo** is aligned with Emgesa's central purpose and growth strategy

1

GROWTH

Energy Auctions

- Energetic planning
- Over 3000 MW of installed capacity for the Country.

Consensus Tables

- Inclusion of over 30 agreements in the Environmental License
- Projects that support local development

Environmental License

- Technical aspects.
- Social aspects (3000 people).
- Environmental aspects (11.079 ha).

US\$ 143 million

Nearly 1000 people

approximately, represented mainly by miners, laborers, fishermen and transporters, have signed an agreement act regarding the compensation measures, mainly.

Over 870 people

have already studied in the School for the Sustainable Development, promoted in strategic partnership with the SENA institute.

Methodology:

Learn by doing, with a program intensity of **300 hours** in technical skills. .

During the education period, Emgesa will give a monthly allowance of around US\$2.600 with the purpose of guaranteeing economic income during the attendance to the program.



1

GROWTH

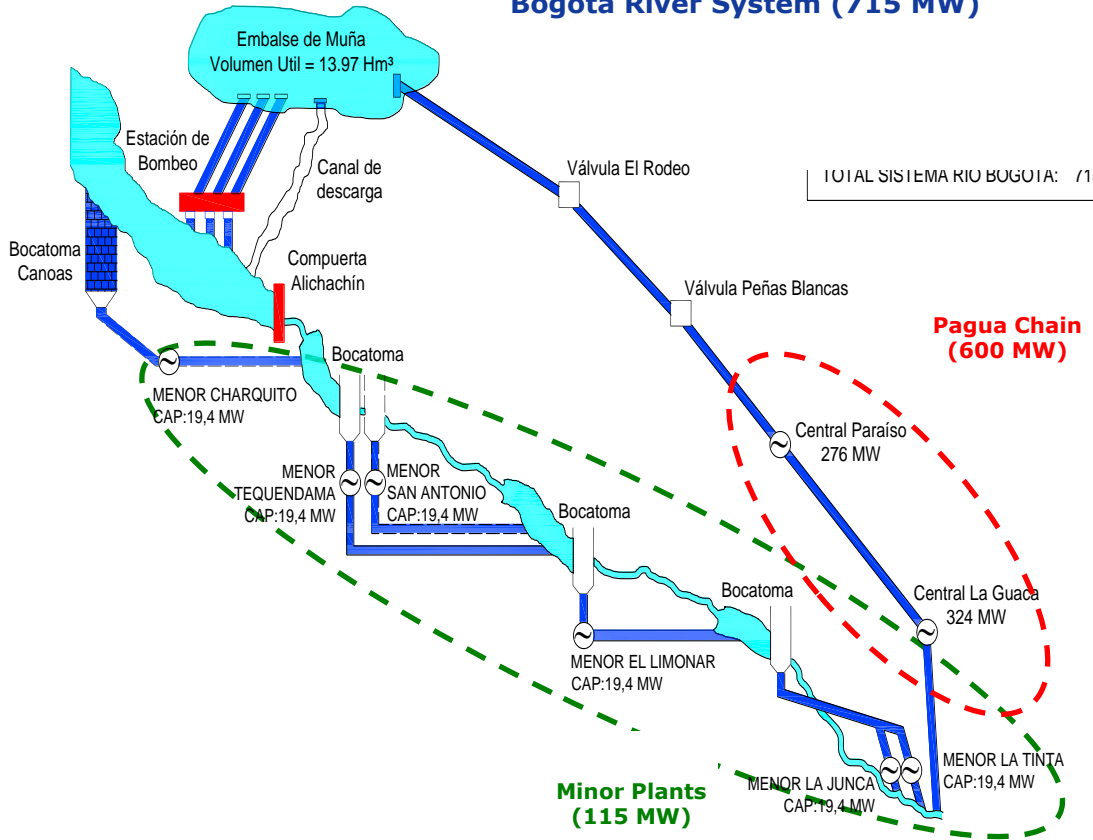


Repowering of the Salaco Chain

Increased capacity by 115 MW with a reduced investment



Bogotá River System (715 MW)



- Repowering of the minor plants to reach a **260 MW** power
- Estimated timing for the project execution is **30 months**
- Seize excess water with an estimated investment of **USD\$29 million**

Significant and sustainable growth opportunity in the region



1
GROWTH

- Construction to begin on 2013 and operation from 2016
- **300 MW** Capacity (possible future increase to 600 MW).
- **Development** and investment in the project to be carried out by the company ICP (Interconexión Colombia Panamá S.A. – Partnership between ISA and ETESA).
- Payment for the use of the line to be determined through an auction of the **financial rights of access to the line's capacity (DFACI)**
- Participation in **wholesale market auctions in Panama (actos de concurrencia)** to sell **electricity and potency in long term contracts**
- Estimated investment cost of **USD\$ 400 million**

Pioneering the development of the electric traction in Colombia – 2012 Perspectives

1

GROWTH

- Pilot program of 250 **RENAULT** vehicles.



- Installation of domiciliary **charging outlets**. Endesa, Renault and Motorysa headquarters.



- Test program for the first **electric bus** in Latin America. BYD, Clinton Foundation.



- Program of 50 electric **taxi cabs**. City of Bogotá Government

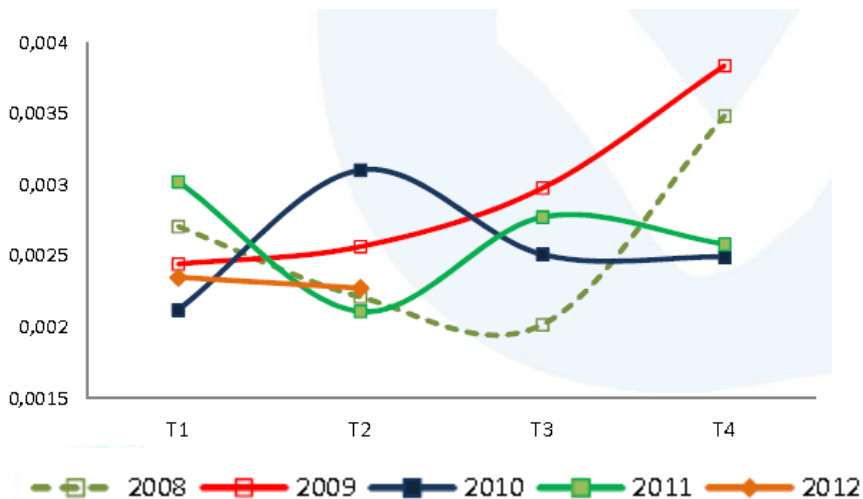


- Pilot program with 34 **AUTECO electric motorcycles** for Endesa's operation.

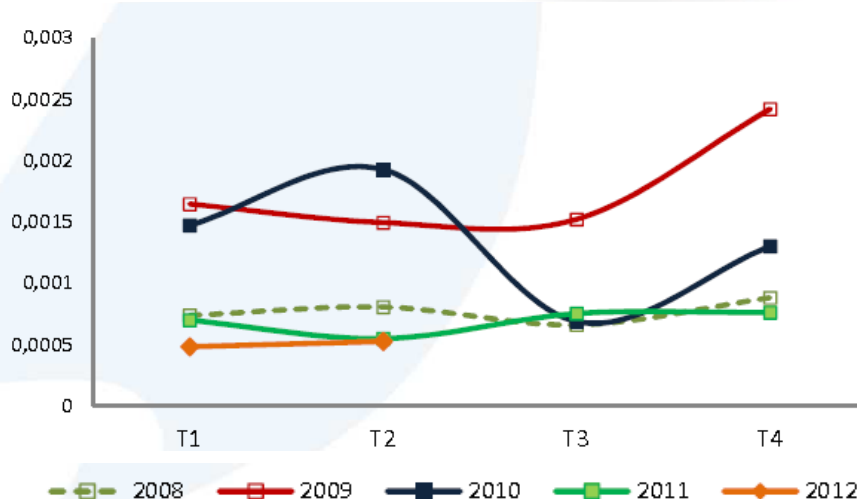


ITAD (Last 12 months)

Tension Level 1



Tension Level 2 and 3



ITAD: Quarterly Grouped Discontinuity Index. Regulatory index that relates the average energy not delivered with each energy unit delivered by a network operator on a quarterly basis.

Main Actions during 2012

- Installation of **282** equipments to operate under charge
- Remote control of equipments including a change in the **control and remote control centers** and recovery of **358** equipments
- Construction of **10 rings (34.5 kV)**
- Replacement of infrastructure (**50 circuits**)

Endesa Forest

- 460 ha in the regions nearby Bogota (Tequendama Falls – Mount Manjui)
 - Plantation of 10.000 trees on September 2011
 - Leaders in the sector to protect forests, as Carbon absorption sinkholes.
- 2012:**
- Research Project: Biodiversity
 - Social Project: Forest rangers
 - Access Reforestation Incentive Certificate
 - Emissions Reduction Project by deforestation and degradation -REDD

Endesa Educates

- Training of young low-income population in electricity and commercialization skills.
 - Support for postgraduate degrees at local public universities
 - 31 Postgraduates in 2011 and 37 in training programs
- 2012:**
- Certification as SENA Technicians the postgraduate students.
 - Recruiting of young students.
 - Launching of the project outside of Bogota (Cundinamarca)

Lights to Learn

- Remote schools with no possibility of connection to the electric grid in the medium term
 - Adequate physical conditions for the installation of solar panels
 - Legalization of the ownership status of the property where the school operates
 - Solar energy + internet and computers + teaching training
- 2012:**
- Pre-assessment of schools in the Alta Guajira region and Cundinamarca
 - Launching of the project



light · gas · people