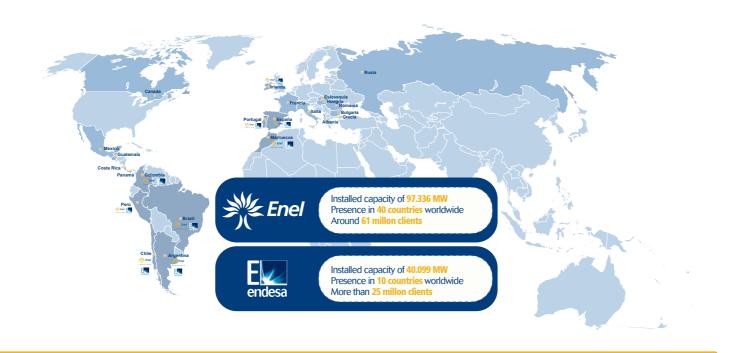
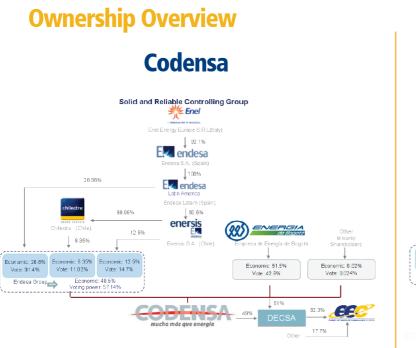
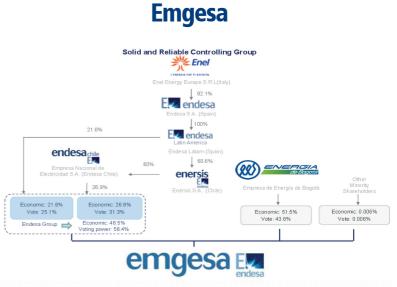
# FACTSHEET- ENDESA GROUP IN COLOMBIA 2Q 2012

# **Enel and Endesa Worldwide**













## **Aggregated Figures Endesa Group in Colombia\***



\* Ratings affirmed in February, 2012, by S&P (stable outlook) and in May, 2012 by Fitch Ratings (positive outlook) \*\* Corresponds to aggregated and unaudited figures for Codensa and Emgesa as of June 30, 2012.

Financial statements are prepared under Colombian GAAP in Colombian pesos. Figures were converted into USD using the official COP/USD FX rate (TRM) applicable on june 30, 2012

## Distribution



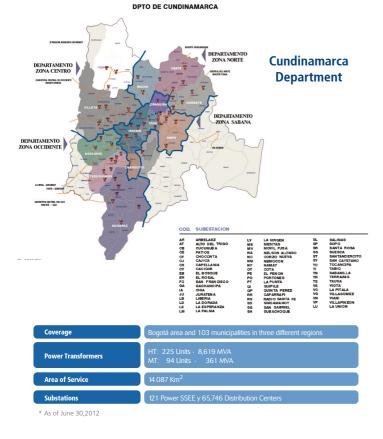
#### Codensa Summary Results 2Q 2012

Distributed Electricity	3.430 GWh	No.1 in Colombia 24% market share		
Network MT+LT	44.302 Km	No.1 in Colombia		
Clients	2.539.131	No.1 in Colombia* 24% of national demand		
Operational Renueves	USD \$868 millon	(+8%) growth in sales 2Q 2001 vs. 2Q 2012		
EBITDA*	USD \$296 millon	(+11%) 2Q 2011 vs. 2Q 2012 due restrictions recovery		
Net Income	USD \$138 millon	Sustained results growth		
Total Assets	USD \$2.9 trillon	Solid Balance Sheet		
Local Rating	AAA/F1+	USD \$621 millon Outstanding bonds		

\* Adjusted EBITDA is calculated by adding back the depreciation and amortization (included in cost of sales and administrative expenses) operating income (which is calculated by subtracting cost of sales and administrative expenses from operating renueves)

### **Distribution Assets**

Large Scale Presence in the Distribution Business



# Generation



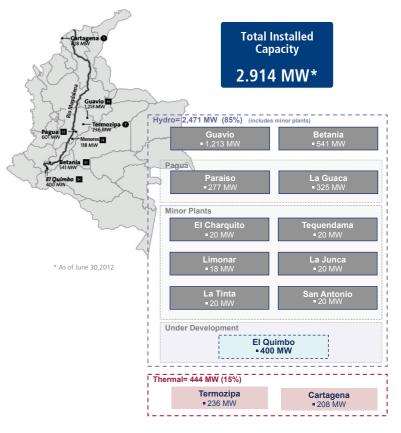
Emgesa Summary Results 2Q 2012

Installed Capacity	2.914 MW	No.2 in Colombia 20% market share
Generation	3.341 GWh	No.2 in Colombia 23% market share
Sales	3.982 GWh	22% of NIS demand
Unregulated Clients	774	15% market share
Rating	AAA / F1 + (Local) BBB - (International)	USD\$1,0 billon outstanding debt
Net Income	USD \$196 million	Strength in sales trough contracts providing hedge in adverse scenarios
Financial Debt	USD \$1,2 billion	Leverage of <b>42%</b> (debt/equity)
Total Assets	USD \$4,7 billion	Solid Balance Sheet

\* Adjusted EBITDA is calculated by adding back the depreciation and amortization (included in cost of sales and administrative expenses) operating income (which is calculated by subtracting cost of sales and administrative expenses from operating renueves)

### **Generation Assets**

**Diversified Generation Portfolio** 



# **Operational and Financial Results** 2Q 2012



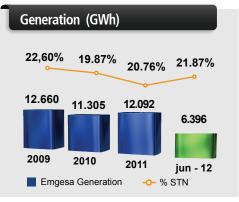
(Financial statements are prepared under Colombian GAAP in Colombian pesos. Figures were converted into USD using the official COP/USD FX rate (TRM) applicable on the last day of the month)

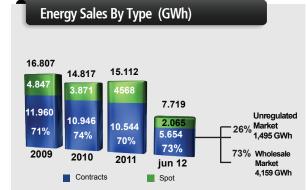
Balance Sheet				
(USD MM)	2009	2010	2011	jun-12
Available and Investments	0,317	0,160	0,263	0,126
Property, Plant and Equipment	2,414	2,565	2,593	2,880
Total Assets	4,003	4,065	4,255	4,665
Long Term Financial Liabilities*	0,797	0,726	0,938	1,192
Total Liabilities	1,096	1,384	1,453	1,795
Equity	2,907	2,682	2,802	2,870
FX End of Year or End of Period	2,044	1,914	1,943	1,785

Income Statement				
(USD MM)	2009	2010	2011	jun-12
Operating Income	\$ 0,94	\$ 0,99	\$ 0,98	\$ 0,55
EBITDA**	0,541	0,581	0,647	0,358
Operating Income	0,466	0,507	0,569	0,314
Net Income	0,263	0,299	0,344	0,196
Net Financial Expenses	0,075	0,065	0,073	0,035
FX End of Year or End of Period	2,044	1,914	1,943	1,785

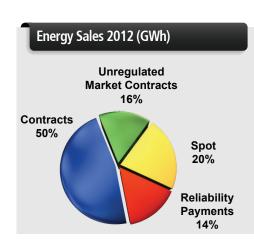
\*Long term financial liabilities which include accrued interest \*\* Adjusted EBITDA is calculated by adding back the depreciation and amortization (included in cost of sales and administrative expenses) to operating income



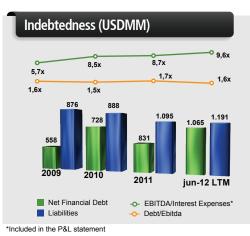


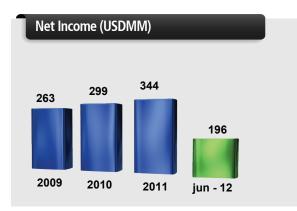














# **2Q 2012 MAIN HIGHLIGHTS**

- Accumulated national energy demand as of June 30, 2012 was 29,163 GWh, representing a 1.75% growth as compared to 2011. Unregulated commercial demand, which reflects energy consumption from productive economic activities, grew by 8.36% during the first half of the year.
- Total energy generation of 6,396 GWh, representing a market share for Emgesa of 21.9%. 96.8% of total generation coming from hydro plants and 3.2% from thermo plants, showing a decrease in the thermo generation due to high hydrology during 1H 2012.
- Average monthly attention of 771 unregulated clients during the first half of 2012, representing a national market share of 14.7% on a national level. Unregulated energy demand served during this period reached 1,494 GWh, equivalent to a market share of 15.3%.
- Investments reached COP\$181 billion (USD\$101 million) mainly focused in the construction of El Quimbo Hydroelectric Plant and the preventive maintenance of the company's hydro and thermo plants to guarantee their confidence and availability.
- Payment of final installment of dividends corresponding to 2010 net income for COP\$77 billion (USD\$43 million) and payment of COP\$336 billion (USD\$188 million), corresponding to 50% of 2011 income.
- In May 2012, Fitch Ratings affirmed Emgesa's BBB- international rating and revised its outlook to positive from stable. In addition, Fitch confirmed the company's AAA local rating with a stable outlook. Fitch Ratings stood out the company's competitive position, the diversification on its generation assets portfolio, the success of the commercial and business strategies applied, as well as the benefits from knowledge transfer and best practices from Endesa Group.
- Activation of security service from the three Units of the Cartagena Plant, supporting the system during the Sixth Summit of the Americas.
- Repopulation of fish in the Betania Reservoir, where 130,000 bocachicos (a native species from the Magdalena River) were sowed.

# **Operational and Financial Results** 20 2012

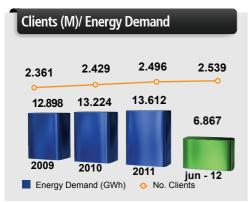


(Financial statements are prepared under Colombian GAAP in Colombian pesos. Figures were converted into USD using the official COP/USD FX rate (TRM) applicable on the last day of the month)

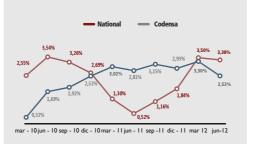
Balance Sheet				
(USD MM)	2009	2010	2011	jun-12
Available and Investments	0,447	0,161	0,253	0,054
Property, Plant and Equipment	1,608	1,738	1,738	1,878
Total Assets	2,689	2,766	2,683	2,878
Long Term Financial Liabilities*	0,545	0,595	0,569	0,575
Total Liabilities	1,148	1,330	1,326	1,327
Equity	1,541	1,436	1,357	1,543
FX End of Year or End of Period	2,044	1,914	1,943	1,785

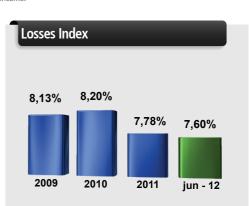
Income Statement				
(USD MM)	2009	2010	2011	jun-12
Operating Income	\$1,356	\$1,456	\$1,537	\$0,868
EBITDA**	0,495	0,514	0,503	0,296
Operating Income	, 0,376	0,388		
Net Income	0,248	0,251	0,236	0,138
Net Financial Expenses	0,036	0,030	0,033	0,015
FX End of Year or End of Period	2.044	1.914	1.943	1.785

\*Long term financial liabilities which include accrued interests \*\* Adjusted EBITDA is calculated by adding back the depreciation and amortization (included in cost of sales and administrative expenses) to operating income



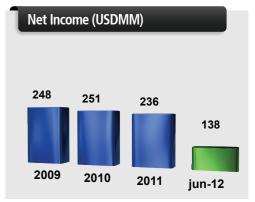


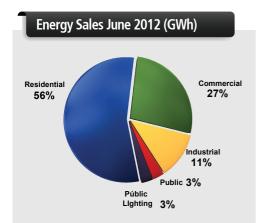


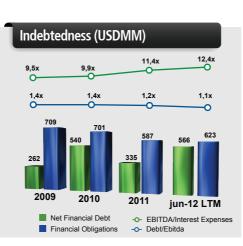














# 2Q 2012 MAIN HIGHLIGHTS

- Dividends payment for COP\$231 billion (USD\$129 million), corresponding to 50% of 2011 net income.
- Investments near to COP\$92 billion (USD\$52 million), represented in quality service improvement and service expansion. Nearly COP\$74 billion were mainly focused in the execution of expansion projects to cover the system demand, guarantee service quality and accomplish regulatory and legal requirements that assure the system's confidence and availability. COP\$35 billion (UDS\$19 million) were dedicated to attend new demand from industrial and commercial clients.
- Codensa added 31,223 new clients to its network during the first half of 2012.
- A reduction close to 30% in the ITAD index (quarterly accumulated discontinuity index) reflecting a substantial decrease in energy service cuts.
- Launching of the pilot plan to test electric motorcycles, involving 34 motorcycles in the company's commercial operations.
- Pilot plan to test the first electric bus in Latin America in association with the Clinton Foundation. The bus was in Bogotá performing test regarding mobility conditions and topography of the city and a charging station was placed in Salitre Substation.
- Participation in the 14th National and 5th International Congress from Andesco in the panel "Electric Alternatives for Vehicle Mobility: Natural Gas (GNVC), electric vehicle and liquefied petroleum gas", to expos the relevance and advantages of including electric mobility to the transportation sector. During the event Codensa showed some electric vehicles, bikes and motorcycles incorporated to its operation and executed 18 driving tests.
- Launching of the tool named LIKINORMAS, oriented to assist electric projects designers to facilitate the process of regulatory consolidation. It includes more than 1,300 laws and technical specifications of Codensa to facilitate designs and accomplish safety requirements.
- Losses index at a minimum historical level of 7.60%, the lowest in the last 12 months.
- The two first groups of students concluded their Technical Formation Program, where 61 students from low income population graduated after receiving more than 2,000 hours of lessons about energy distribution and commercialization. This is the first training program created by a Company to address the needs of the community to train people without technical experience.