## EMGESA S.A E.S.P UNCONSOLIDATED BALANCE SHEET



8.801.765.772 9.037.236.519

(In thousands of pesos)

TOTAL LIABILITIES AND EQUITY

|   | Grupo Enel |  |   |  |
|---|------------|--|---|--|
| Assets  | Note       | March<br>2017  | December<br>2016  |  |
| Current Assets  |            |  |   |  |
| Available and equivalents   |            | 402.379.159  | 620.077.944   |  |
| Other current financial assets  |            | 13.013.749   | 15.293.732  |  |
| Other current non financial assets  |            | 39.115.334   | 22.182.777  |  |
| Accounts receivable   |            | 219.200.942  | 169.494.993   |  |
| Related companies   |            | 1.442.212  | 1.449.427   |  |
| Inventories, Net  |            | 46.569.430   | 43.992.321  |  |
| Current taxes   |            | -  | -   |  |
| OTAL CURRENT ASSETS   |            | 721.720.826  | 872.491.194   |  |
| ION CURRENT ASSETS  |            |  |   |  |
| Other financial assets  |            | 3.919.158  | 5.698.661   |  |
| Other non financial assets  |            | 5.852.038  | 6.397.436   |  |
| Accounts receivable   |            | 27.083.039   | 31.280.609  |  |
| Accounts receivable related companies   |            | 1.087.476  | 1.071.150   |  |
| Investments in subsidiaries, joint ventures and associates  |            | 563.065  | 563.06  |  |
| Intangible assets   |            | 98.842.223   | 100.032.188   |  |
| Properties, plant and equipment   |            | 7.910.718.049  | 7.922.553.413   |  |
| Deferred Taxes  |            | 31.979.898   | 97.148.803  |  |
| OTAL NON CURRENT ASSETS   |            | 8.080.044.946  | 8.164.745.325   |  |
| OTAL ASSETS   |            | 8.801.765.772  | 9.037.236.519   |  |
| Liabilities and Equity  URRENT LIABILITIES  |            |  |   |  |
| Other course of Course in High Pitters  |            | 000 070 040  | 404.074.07  |  |
| Other current financial liabilities   |            | 326.679.049  | 464.271.277   |  |
| Accounts payable  |            | 246.178.588  | 337.506.635   |  |
| Related companies   |            | 546.958.930  | 218.853.888   |  |
| Provisions  |            | 75.728.030   | 84.023.026  |  |
| Taxes, levies and duties payable  |            | 141.027.428  | 144.491.393   |  |
| Provisions in pensions and labour-related obligations Other current, non financial liabilities  |            | 27.606.276<br>22.916   | 28.769.379<br>3.814.849   |  |
| Otto out of the first maintain admitted   |            | 22.010   | 0.011.010   |  |
|   |            |  |   |  |
| OTAL CURRENT LIABILITIES  |            | 1.364.201.217  | 1.281.730.447   |  |
| ION CURRENT LIABILITIES   |            |  |   |  |
| ION CURRENT LIABILITIES Other financial liabilities   |            | 3.982.846.513  | 3.983.273.676   |  |
| ION CURRENT LIABILITIES   |            |  | 3.983.273.676<br>195.955.262  |  |
| ION CURRENT LIABILITIES  Other financial liabilities Other provisions Provisions in pensions and labour-related obligations   |            | 3.982.846.513<br>194.227.806<br>78.941.454   | 3.983.273.676<br>195.955.262<br>80.315.258  |  |
| ION CURRENT LIABILITIES  Other financial liabilities Other provisions Provisions in pensions and labour-related obligations  OTAL NON CURRENT LIABILITIES   |            | 3.982.846.513<br>194.227.806<br>78.941.454<br>4.256.015.773  | 3.983.273.676<br>195.955.262<br>80.315.258<br><b>4.259.544.19</b> 6   |  |
| Other financial liabilities Other provisions Provisions in pensions and labour-related obligations  OTAL NON CURRENT LIABILITIES  OTAL LIABILITIES  |            | 3.982.846.513<br>194.227.806<br>78.941.454   | 3.983.273.676<br>195.955.262<br>80.315.258<br><b>4.259.544.19</b> 6   |  |
| ON CURRENT LIABILITIES Other financial liabilities Other provisions Provisions in pensions and labour-related obligations  OTAL NON CURRENT LIABILITIES OTAL LIABILITIES  COUNTY  |            | 3.982.846.513<br>194.227.806<br>78.941.454<br>4.256.015.773<br>5.620.216.990   | 3.983.273.676<br>195.955.262<br>80.315.258<br>4.259.544.196<br>5.541.274.643  |  |
| ION CURRENT LIABILITIES  Other financial liabilities Other provisions Provisions in pensions and labour-related obligations  OTAL NON CURRENT LIABILITIES  OTAL LIABILITIES  EQUITY Subscribed and paid capital   |            | 3.982.846.513<br>194.227.806<br>78.941.454<br>4.256.015.773<br>5.620.216.990   | 3.983.273.676<br>195.955.262<br>80.315.258<br>4.259.544.196<br>5.541.274.643  |  |
| ON CURRENT LIABILITIES  Other financial liabilities Other provisions Provisions in pensions and labour-related obligations  OTAL NON CURRENT LIABILITIES  OTAL LIABILITIES  QUITY Subscribed and paid capital Premium for placement of shares   |            | 3.982.846.513<br>194.227.806<br>78.941.454<br>4.256.015.773<br>5.620.216.990<br>655.222.313<br>113.255.816   | 3.983.273.676<br>195.955.262<br>80.315.258<br>4.259.544.196<br>5.541.274.643<br>655.222.313<br>113.255.816  |  |
| Other financial liabilities Other provisions Provisions in pensions and labour-related obligations  OTAL NON CURRENT LIABILITIES  OTAL LIABILITIES  QUITY Subscribed and paid capital Premium for placement of shares Other integral results  |            | 3.982.846.513<br>194.227.806<br>78.941.454<br>4.256.015.773<br>5.620.216.990<br>655.222.313<br>113.255.816<br>(16.278.294)   | 3.983.273.676<br>195.955.262<br>80.315.256<br>4.259.544.196<br>5.541.274.643<br>655.222.313<br>113.255.816<br>(13.592.143   |  |
| Other financial liabilities Other provisions Provisions in pensions and labour-related obligations  OTAL NON CURRENT LIABILITIES  OTAL LIABILITIES  EQUITY Subscribed and paid capital Premium for placement of shares Other integral results Retained earnings   |            | 3.982.846.513<br>194.227.806<br>78.941.454<br>4.256.015.773<br>5.620.216.990<br>655.222.313<br>113.255.816<br>(16.278.294)<br>1.859.753.183  | 3.983.273.676<br>195.955.262<br>80.315.256<br>4.259.544.196<br>5.541.274.643<br>655.222.313<br>113.255.816<br>(13.592.143<br>2.236.812.614                                |  |
| Other provisions Provisions in pensions and labour-related obligations  FOTAL NON CURRENT LIABILITIES  FOTAL LIABILITIES  EQUITY  Subscribed and paid capital Premium for placement of shares Other integral results Retained earnings Net income for the period  |            | 3.982.846.513<br>194.227.806<br>78.941.454<br>4.256.015.773<br>5.620.216.990<br>655.222.313<br>113.255.816<br>(16.278.294)<br>1.859.753.183<br>215.880.300                                 | 3.983.273.676<br>195.955.262<br>80.315.256<br>4.259.544.196<br>5.541.274.643<br>113.255.816<br>(13.592.147<br>2.236.812.614<br>753.724.640                                |  |
| Other financial liabilities Other provisions Provisions in pensions and labour-related obligations  OTAL NON CURRENT LIABILITIES  OTAL LIABILITIES  COTAL LIABILITIES  EQUITY Subscribed and paid capital Premium for placement of shares Other integral results Retained earnings Net income for the period Withheld profits               |            | 3.982.846.513<br>194.227.806<br>78.941.454<br>4.256.015.773<br>5.620.216.990<br>655.222.313<br>113.255.816<br>(16.278.294)<br>1.859.753.183<br>215.880.300<br>171.194.122                  | 3.983.273.676<br>195.955.262<br>80.315.256<br>4.259.544.196<br>5.541.274.643<br>113.255.816<br>(13.592.147<br>2.236.812.614<br>753.724.640<br>10.409.214                  |  |
| Other financial liabilities Other provisions Provisions in pensions and labour-related obligations  OTAL NON CURRENT LIABILITIES  OTAL LIABILITIES  EQUITY Subscribed and paid capital Premium for placement of shares Other integral results Retained earnings Net income for the period Withheld profits Adjustments due to IFRS adoption |            | 3.982.846.513<br>194.227.806<br>78.941.454<br>4.256.015.773<br>5.620.216.990<br>655.222.313<br>113.255.816<br>(16.278.294)<br>1.859.753.183<br>215.880.300<br>171.194.122<br>1.472.678.760 | 3.983.273.676<br>195.955.262<br>80.315.258<br>4.259.544.196<br>5.541.274.643<br>113.255.816<br>(13.592.147<br>2.236.812.614<br>753.724.640<br>10.409.214<br>1.472.678.760 |  |
| Other financial liabilities Other provisions Provisions in pensions and labour-related obligations  OTAL NON CURRENT LIABILITIES  OTAL LIABILITIES  COTAL LIABILITIES  EQUITY Subscribed and paid capital Premium for placement of shares Other integral results Retained earnings Net income for the period Withheld profits               |            | 3.982.846.513<br>194.227.806<br>78.941.454<br>4.256.015.773<br>5.620.216.990<br>655.222.313<br>113.255.816<br>(16.278.294)<br>1.859.753.183<br>215.880.300<br>171.194.122                  | 1.281.730.447 3.983.273.676 195.955.262 80.315.258 4.259.544.196 5.541.274.643 113.255.816 (13.592.147 2.236.812.614 753.724.640 10.409.214 1.472.678.760 504.263.280     |  |

## EMGESA S.A E.S.P UNCONSOLIDATED INCOME STATEMENT



215.880.300

219.264.220

(in thousands of Colombian pesos)

NET INCOME

| Income Statement  | Note | Three month period from January 1 to March 31 |               |  |
|---|------|---|---------------|--|
|   |      | 2017  | 2016          |  |
| OPERATIONAL REVENUES  |      | 796.132.812                                   | 1.104.880.205 |  |
| Revenues from ordinary activities                           |      | 778.040.695                                   | 1.102.207.800 |  |
| Energy sales  |      | 762.319.566                                   | 1.093.909.173 |  |
| Gas sales   |      | 15.599.015                                    | 8.200.728     |  |
| Other services  |      | 122.114                                       | 97.899        |  |
| Other revenues  |      | 18.092.117                                    | 2.672.404     |  |
| COST OF SALES   |      | (263.657.926)                                 | (495.137.430) |  |
| Energy purchases  |      | (89.842.115)                                  | (253.451.839  |  |
| Gas purchases   |      | (12.400.147)                                  | (7.754.498)   |  |
| Liquid fuel consumption                                     |      | (19.828.522)                                  | (111.338.036  |  |
| Mobility costs  |      | (90.467.628)                                  | (80.683.299)  |  |
| Related Taxes   |      | (26.619.465)                                  | (22.724.553)  |  |
| Others  |      | (24.500.048)                                  | (19.185.205)  |  |
| GROSS PROFIT  |      | 532.474.886                                   | 609.742.775   |  |
|   |      |   |               |  |
| Personnel expenses associated to projects                   |      | 222.058                                       | 387.642       |  |
| Personnel expenses  |      | (19.931.979)                                  | (16.729.915)  |  |
| Other expenses  |      | (36.740.927)                                  | (53.738.871)  |  |
| EBITDA  |      | 476.024.038                                   | 539.661.631   |  |
| Depreciation and amortization                               |      | (52.483.086)                                  | (46.638.646)  |  |
| Recoveries  |      | 110.954                                       | (4.231.282)   |  |
| EBIT  |      | 423.651.906                                   | 488.791.703   |  |
| <del></del> -   |      | 12010011000                                   |               |  |
| FINANCIAL, NET  |      | (78.746.846)                                  | (105.480.271) |  |
| Financial revenues  |      | 10.049.601                                    | 10.278.284    |  |
| Financial expenses  |      | (91.782.550)                                  | (117.991.269  |  |
| Capitalized interest expense                                |      | 1.387.551                                     | -             |  |
| Exchange rate adjustments                                   |      | 1.598.552                                     | 2.232.714     |  |
| Profits from Subsidiaries accounted by equity participation |      | -   |               |  |
| Profits from other investments                              |      | -   | -             |  |
| Profits from the sale of properties, plant, and equipment   |      | (733.318)                                     | (2.256.194    |  |
| PROFITS BEFORE TAXES  |      | 344.171.742                                   | 381.055.238   |  |
| Income Tax  |      | (128.291.442)                                 | (161.791.018) |  |
| IIICUIIIC I ax  |      | (120.291.442)                                 | (101.781.010) |  |
| PROFITS AFTER TAXES   |      | 215.880.300                                   | 219.264.220   |  |
|   |      |   |               |  |

## EMGESA S.A E.S.P

## **Cash Flow Statements**

(in thousands of Colombian pesos)



Grupo Ene

| Cash Flow Statements   | Three month period from Ja |         |  |
|--|----------------------------|---------|--|
|  | 2017                       | 201     |  |
|  |                            |         |  |
|  |                            |         |  |
| Operational Activities   |                            |         |  |
|  |                            |         |  |
| Charges for operating activities   | 750 004 440                | 4.057.0 |  |
| Revenues from energy sales and other services  | 759.091.416                | 1.057.3 |  |
| Reevnues from royalties, fees, commissions and other income from ordinary activities     | 20.372.331                 | 9.9     |  |
| Revenues from premiums and benefits, annuities and other benefits of policies subscribed | -                          | 16.6    |  |
| Other revenues   | -                          |         |  |
| Expenses from operational activities   |                            |         |  |
| Operational expenses   | (297.807.790)              | (539.0  |  |
| Personnel expenses   | (26.415.738)               | (20.5   |  |
| Insurance expenses   | (20.445.048)               | (26.0   |  |
| Other operational expenses   | (19.567.558)               | (2.7    |  |
| Equity tax payment   | (64.546.310)               | (76.1   |  |
| Other revenues net   | (11.800.284)               | (14.3   |  |
| Total net cash used in operational activities  | 338.881.019                | 405.0   |  |
| Investment activities  |                            |         |  |
|  |                            |         |  |
| Cash for control in subsidiaries and other business                                      | -                          |         |  |
| Charges for the sale of equity or debt instruments of other entities                     | -                          |         |  |
| Payments to acquire equity or debt instruments of other entities                         | -                          |         |  |
| Loans to related companies   | -                          |         |  |
| Increase in properties, plant, and equipment   | (136.262.906)              | (103.9  |  |
| Payments from futures contracts, forward contracts, options and swap agreements          | (378.543)                  |         |  |
| Cash advances and loans granted to third parties   | -                          | (2.8    |  |
| charges from reimbursement of advances and loans granted to third parties                | -                          |         |  |
| Related parties charges  | -                          |         |  |
| Charges from futures contracts, forward contracts, options and swap agreements           | -                          | 2       |  |
| Dividends received   |                            |         |  |
| Interest received  | 7.550.459                  | 8.5     |  |
| Others revenues from investment activities   | -                          |         |  |
| Total net cash used in investment activities   | (129.090.990)              | (98.0   |  |
| Financial activities   |                            |         |  |
|  |                            |         |  |
| Proceeds from loans  | 100.000.000                | 525.0   |  |
| Reimbursements for financial obligations   | (170.000.000)              | (144.0  |  |
| Leasings   | (609.757)                  | (       |  |
| Government grants  |                            | /40T -  |  |
| Dividends paid   | (200.037.498)              | (187.9  |  |
| Interest payment   | (154.156.069)              | (153.6  |  |
| Income tax, net  |                            | (45.    |  |
| Others revenues from financial activities  | (2.685.490)                | (10.4   |  |
| Total net cash used in financial activities  | (427.488.814)              | 28.9    |  |
| Net increase in cash and cash equivalents before currency rate effects                   | (217.698.785)              | 336.0   |  |
| Currency rate effects on cash flow   | -                          |         |  |
| Net increase in cash and cash equivalents  | (217.698.785)              | 336.0   |  |
| Cash and cash equivalents at the beginning of the year                                   | 620.077.944                | 299.1   |  |
| Cash and cash equivalents at year end  | 402.379.159                | 635.2   |  |